

**150 selected European innovative companies from all emerging technology sectors meet with the most active venture capital and corporate investors and partners in Europe.**

Featuring

- 15<sup>th</sup> European Tech Investment Forum
- 12<sup>th</sup> Biotech & Finance Forum
- 2<sup>nd</sup> Industrial Biotech & Finance Forum
- 1<sup>st</sup> New Energy Forum
- European Venture Academy

Over 150 innovative growth companies across all technology sectors seeking international finance or partners have the opportunity to present their business projects to Europe's most active investors and corporate partners. Pre-arranged One2One<sup>®</sup> meetings will be organized between corporate and venture investors and the presenting entrepreneurs.



In its 15<sup>th</sup> edition, the *European Tech Investment Forum* is organized with the support of the eTen programme and focuses on the converging Information and Communications Technology sectors.



In its 12<sup>th</sup> edition, the *Biotech & Finance Forum* is organized with the support of EuropaBio and the European Commission's Life Sciences Health Programme and focuses on the Life Sciences sectors.



In its 2<sup>nd</sup> edition, the *Industrial Biotech & Finance Forum* focuses on industrial, energy and agro-food applications of biotechnology. It is co-organised with EuropaBio and the European Federation of Biotechnology.



*In parallel*, the 1<sup>st</sup> *New Energy Forum* will be held. International speakers from industry and finance will share experience and insight in pragmatic discussion sessions debating the hot new investment models in sectors such as energy, clean tech or new materials.

The above events have a *track record*. Out of a sample of 430 companies that presented, 80 companies are known to have risen in excess of €300M following their participation.

Visit us at <http://evs.e-unlimited.com>

Organised by



Co-hosts






Sponsors






**Day I – Monday 4 December 2006 – morning sessions**

o On Sunday 3 December 2006, the European Venture Academy will take place at Universidade Nova de Lisboa






<p><b>Monday 4 December 9.00</b></p> <p><b>Venue:</b> Gulbenkian Foundation</p>	<p><b>Opening Plenary Session:</b> European Venture Summit and European Venture Contest (invitation-only)  <b>Venue:</b> Gulbenkian Foundation head office – Auditorium 2 - (address: Av. de Berna, 45A, 1067-001 Lisboa) (Transport from selected hotels to the Gulbenkian Foundation is available)</p> <ul style="list-style-type: none"> <li>o Welcome</li> <li>o <b>Key note speech:</b> High-ranking minister from Portugal</li> <li>o <b>Key note speech:</b> (European Commissioner)</li> <li>o Discussion session: <b>The Lisbon Agenda for high-tech entrepreneurs and investors</b> (How is Europe performing in the global innovation market? What is the role of entrepreneurs and venture capital investors in the Lisbon agenda? What can and will national and regional governments and the European Union’s institutions do to accelerate the achievement of the Lisbon agenda objectives? What is the vision for innovation in 10 years?)</li> <li>o Possible speakers: Prof. Dr. Carlos Zorrinho (Technology Plan), Jose Fernando Pinto dos Santos (INSEAD), Ricardo Illy, President Friuli Region (Illy Coffee) ..., Accenture - Moderator</li> </ul>		
<p><b>10.45 – 11.30</b></p>	<p><b>Coffee break &amp; transportation to the Venture Summit and Venture Contest venues</b>, respectively Culturgest CGD and Universidade Nova de Lisboa  <b>Venue European Venture Summit:</b> Culturgest CGD head office – (address: Caixa Geral de Depositos, Portaria da Rua Arco do Cego, 1000-300 Lisboa) (Transport from selected hotels and from the Gulbenkian Foundation is available)</p>		
<p><b>Venue:</b> Culturgest CGD</p> <p><b>11.30</b></p>			
	<ul style="list-style-type: none"> <li>o Discussion session: <b>Opportunities in networking technologies and the internet of things</b> Moderator: Giuseppe Curatolo (TLcom), Speakers: Dr. Uwe Albrecht (Siemens Venture Capital), João da Silva (European Commission), Anil Hansjee (Google EMEA), (Accenture)</li> <li>o 2 parallel Company presentation sessions (with feedback from expert reviewers) <ul style="list-style-type: none"> <li>o Software</li> <li>o Electronics</li> </ul> </li> <li>o One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>o 2 parallel Company presentation sessions (with feedback from expert reviewers) <ul style="list-style-type: none"> <li>o Pharma biotech</li> <li>o Diagnostics, services</li> <li>o Medtech</li> </ul> </li> <li>o One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>o Key note speech: <b>The Industrial Biotech Revolution &amp; the BioEconomy:</b> Ian Hudson (Dupont)</li> <li>o Discussion Session: <b>The impact of industrial biotech across industry sectors</b> (Possible Moderator: TBC Speakers: Steen Rissgaard (Novozymes), Manfred Kircher (Degussa), Holger Zinke (Brain Biotech), Justin Adams (BP))</li> <li>o One2One® meetings</li> </ul>
<p><b>13.00 – 14.30</b></p>	<p><b>Buffet Lunch &amp; One2One® meetings</b></p>		

**Day I – Monday 4 December 2006 – afternoon sessions**

	 <b>ETIF</b> European Tech Investment Forum	 <b>BFF</b> Biotech Finance Forum	 <b>IBFF</b> Industrial Biotech Investment Forum
<b>14.30</b>	<ul style="list-style-type: none"> <li>○ 2 parallel Company presentation sessions (with feedback from expert reviewers)                             <ul style="list-style-type: none"> <li>○ Communications</li> <li>○ Internet models</li> </ul> </li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>Investment &amp; partnering trends affecting biotech &amp; med-tech</b>                              Moderator: Ken Noonan (L.E.K Consulting)                              Speakers: Florian Schönharting (Nordic Biotech Advisors), possible other speakers: Smith &amp; Nephew, Johnson &amp; Johnson, Nomura Phase4 Ventures, Inventages Venture Capital Investments ...)</li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ 2 parallel Company presentation sessions (with feedback from expert reviewers)                             <ul style="list-style-type: none"> <li>○ Bio-fuels, Bio-energy</li> <li>○ Nutrition, food &amp; feed</li> </ul> </li> <li>○ One2One® meetings</li> </ul>
<b>16.00</b> <b>16.30</b>	Tea break		
	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>ICT business models raising venture capital Euros</b>                              Moderator: Jean-Michel Deligny (Go4Venture)                              Speakers : Jean-Stéphane Bonneton (Iris Capital Management), David Carratt (Kennet Venture Partners), Helmut Schön (Partech International)</li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>Going public again?</b>                              Moderator: Brian Kerr, (Scottish Equity Partners)                              (Possible speakers: EuroNext, Deutsche Börse, Sofinnova , Dunhaw capital, ...)</li> <li>○ 2 to 3 parallel Company presentation sessions (with feedback from expert reviewers)                             <ul style="list-style-type: none"> <li>○ Biotech</li> <li>○ Med-tech</li> </ul> </li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>Investment and exit models in industrial biotech</b>                              Moderator: Martin Austin (TransformRX)                              Speakers: Isabelle de Crémoux (SPEF Ventures), Werner Wolf (TVM Capital)                              Possible other speakers: BankInvest; Votorantim, ....</li> <li>○ One2One® meetings</li> </ul>
<b>18.00</b>	End of the 1 <sup>st</sup> working day – transfer to the Hotels & Dinner venue		

<b>Venue</b> <i>Estufa Real</i>	<b>Cocktail &amp; Dinner at Estufa Real</b> , hosted by Prof. Carmona Rodrigues, President of the Lisbon Municipal Chamber
<b>19.15</b>	Transport arranged from and to the hotels and Culturgest/CGD and Universidade Nova de Lisboa
<b>20.30</b>	<ul style="list-style-type: none"><li>○ Joint cocktail party between the European Venture Contest and the European Venture Summit</li><li>○ Joint Dinner &amp; Host Dinner Speeches &amp; <b>Final Jury Award Ceremony</b> of the <b>European Venture Contest</b></li></ul>

**Day II – Tuesday 5 December 2006 – morning sessions**

<b>8.00</b>	2 <sup>nd</sup> day registration opens & One2One <sup>®</sup> meetings			
<b>Tuesday 5 December 9.00</b>  <b>Venue:</b> <i>Culturgest CGD</i>	<b>Plenary Session: Venue Culturgest CGD:</b> (Address: Caixa Geral de Depositos, Portaria da Rua Arca do Cego, 1000-300 Lisboa) <ul style="list-style-type: none"> <li>o Welcome</li> <li>o <b>Key note speech:</b> Carlos Jorge Ramalho dos Santos Ferreira, Chairman, Caixa Geral de Depositos*</li> <li>o <b>Key note speech:</b> Carlos Costa, Vice President, European Investment Bank*</li> <li>o <b>Key note speech:</b> Jaime Andrez, Chairman IAPMEI (The Inofin initiative)</li> <li>o Discussion session: <b>Improving investment into innovation and SMEs</b> (What is the state of the venture investment market in Europe? How can more capital be channeled to SMEs and innovation? What are the conditions for successful investment? How can public private partnerships work?)</li> <li>o Speakers: European Investment Fund, EuropaBio, IAPMEI - Moderator: Dr. Gordon Murray</li> </ul> * to be confirmed			 <ul style="list-style-type: none"> <li>o Discussion Session:  <b>Working with corporate partners in industrial biotech &amp; venturing</b>            Moderator: Larry Drumm (Bio-Technology Group)            Speakers: Alfred Hackenberger (BASF), Justin Adams (BP), Manfred Kircher (Degussa) ...</li> </ul>
<b>11.00 - 11.30</b>	Coffee Break			
<b>11.30</b>	 <ul style="list-style-type: none"> <li>o 2 parallel Company presentation sessions (with feedback from expert reviewers)           <ul style="list-style-type: none"> <li>o Electronics &amp; multimedia</li> <li>o Wireless applications</li> </ul> </li> <li>o One2One<sup>®</sup> meetings</li> </ul>	 <ul style="list-style-type: none"> <li>o 2 parallel Company presentation sessions (with feedback from expert reviewers)           <ul style="list-style-type: none"> <li>o Pharma biotech /</li> <li>o Diagnostics, services /</li> <li>o Medtech</li> </ul> </li> <li>o One2One<sup>®</sup> meetings</li> </ul>	 <ul style="list-style-type: none"> <li>o Discussion Session: <b>Capital raising strategies for "clean tech" companies</b> –            Moderator: Jürgen Habichler (Atlas Venture)            Speakers: Joaquim Borges Gouveia (Energaiia)            (Possible other speakers: Apax Partners, 3i, EDP, Aloe Private Equity, ...)</li> <li>o One2One<sup>®</sup> meetings</li> </ul>	 <ul style="list-style-type: none"> <li>o 2 parallel Company presentation sessions (with feedback from expert reviewers)           <ul style="list-style-type: none"> <li>o Bio-polymers and plastics - Fine Chemicals &amp; Performance materials</li> <li>o Metabolic engineering and screening tools - Enzymes &amp; fermentation</li> </ul> </li> <li>o One2One<sup>®</sup> meetings</li> </ul>
<b>13.00 - 14.15</b>	Buffet Lunch & One2One <sup>®</sup> meetings			

**Day II – Tuesday 5 December 2006 – afternoon sessions**

<p><b>14.15</b></p>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>Open Innovation models</b> (Possible speakers: Accenture, eTEN, PERA innovation, NovoPrime, Portuguese Innovation Agency, ... )</li> <li>○ Company presentation session (with feedback from expert reviewers)           <ul style="list-style-type: none"> <li>○ Communications / Software</li> </ul> </li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>The do's and don'ts of partnering with pharma and large med-tech companies</b> Moderator: George Morris (Beckpharma) Speakers: Pedro de Noronha Pissarra (Biotecnol), Alistair F. Strachan (Wyeth Europa Limited) (Possible other speakers: Novartis, Paradigm Therapeutics, Karolinska Development, Bayer, Lombard Medical Technologies)</li> <li>○ 2 parallel Company presentation sessions (with feedback from expert reviewers)           <ul style="list-style-type: none"> <li>○ Pharma biotech /</li> <li>○ Diagnostics, services /</li> <li>○ Medtech</li> </ul> </li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>Working successfully with corporate partners</b> (Possible speakers: Capricorn Venture Partners, Endesa, Galp Energia, EDF, DONG Energy, GE Energy, SAM Private Equity, Eontech Venture, EDP, ...)</li> <li>○ One2One® meetings</li> </ul>	<ul style="list-style-type: none"> <li>○ Discussion Session: <b>The view from the industrial biotech stakeholders</b> Moderator: TBC Speakers: Bruno Sommer Ferreira (BioTrend), Steen Rissgaard (Novozymes), Dirk Carrez (EuropaBio), Ricardo Gent (German Platform White Biotechnology (DIB) ...</li> <li>○ One2One® meetings</li> </ul>
<p><b>15.45</b></p>	<p>Tea break</p>			
<p><b>16.00</b></p>	<p><b>Plenary Session</b></p> <ul style="list-style-type: none"> <li>○ Discussion session: <b>High-growth entrepreneurship – recipes for success</b> (How can entrepreneurs prepare and manage for successful growth ? How to work with investors? How to build teams that perform? ) Possible speakers: Connect Denmark, Enabler/Wipro, Moderator: Dave Darsch, CEO Forum</li> <li>○ Elevator pitches of the companies that were selected from each of the presentation sessions</li> <li>○ Closing remarks</li> </ul>			
<p><b>17.15</b></p>	<p>End of the 1<sup>st</sup> European Venture Summit</p>			

## Advisory Boards

- Prof. Dr. Carlos Zorrinho, Technology Plan, Portuguese government
  - Dr. Jaime Andrez, Dr. José Furtado, IAPMEI
  - Dr. Jorge Tomé, Caixa Banco de Investment
    - Dr. José Manuel Carrilho, Caixa Capital
- Diogo Vasconcelos, Strategic Advisor, Europe Unlimited
  - William Stevens, Chairman, Europe Unlimited

**ETIF**  
**European Tech**  
**Investment Forum**

- Jean-Marc Bally, Schneider Electric Ventures
- Jean-Stéphane Bonneton, Iris Capital Management
- Braz Costa, IAPMEI
- Giuseppe Curatolo, TLcom Capital Partners
- Jean-Michel Deligny, Go4Venture
- Richard Youngman, Library House

**BFF**  
**Biotech**  
**Finance Forum**

- Cathy Prescott, Avlar BioVentures Limited
- George Morris, Beckpharma
- Johan Vanhemelrijck, EuropaBio
- Florian Schönharting, Nordic Biotech Advisors
- Brian Kerr, Scottish Equity Partners

**NEF**  
**New Energy**  
**Forum**

- Joaquim Borges Gouveia, Portuguese Energy Agencies Association
- Dr. Jos B. Peeters, Capricorn Venture Partners
- Nuno Ribeiro da Silva, Endesa Generación Portugal, S.A.
- Jürgen Habichler, Atlas Venture
- Diogo Vasconcelos, Europe Unlimited

**IBFF**  
**Industrial Biotech**  
**Investment Forum**

- Christian Suojanen, EFB
- Dirk Carrez, EuropaBio
- Svend Erik Licht, Novozymes
- Martin Austin, TransformRX
- Manfred Kircher, Degussa
- Bruno Sommer Ferreira, Biotrend/APBio
- Larry Drumm (a leading US industrial biotech expert)
- Isabelle du Cremoux, SPEF Ventures
- Teresa Cunha, Inteli
- Eike Houben, BASF Venture Capital GmbH
- Werner Wolf, TVM Capital