

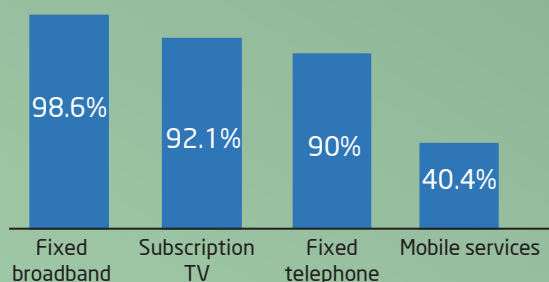
FACTS & FIGURES

|2nd QUARTER 2017|

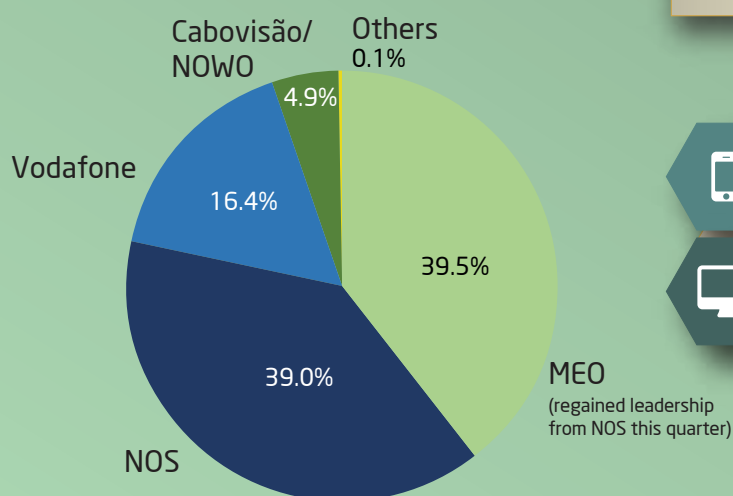
|Electronic communications|

Bundles of Services

MULTIPLE PLAY PENETRATION BY SERVICE



SHARE OF SUBSCRIBERS



+1.8% between 1Q2016 and 2Q2017

8.9 out of 10 households have a bundle of services

Growth was mainly due to the STV+MBB bundled service, which obtained its first subscribers (42 thousand).

3.61 million subscribers

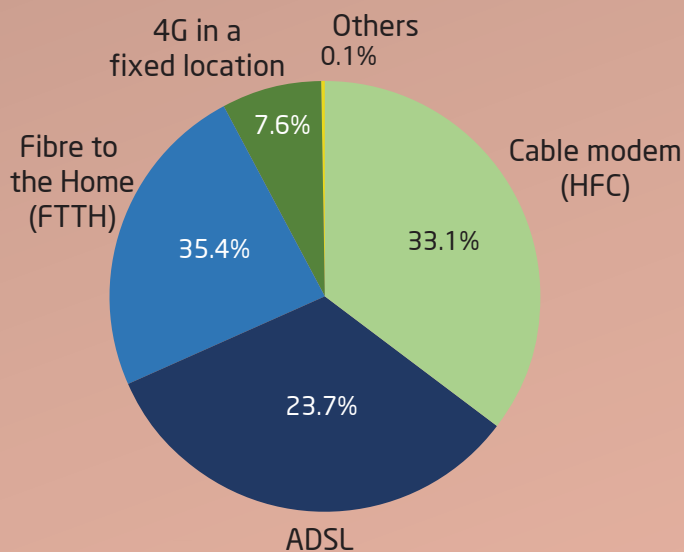
5P

Quintuple-play (FBB+FTS+STV+MTS+MBB) became the most popular bundled offer (41.3%) surpassing triple-play (FTS+FBB+STV) (40.8%)

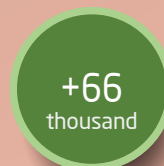
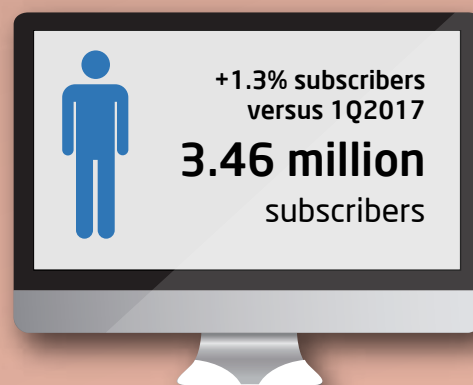
Source: ANACOM

Fixed Internet

DISTRIBUTION BY ACCESS NETWORK



At the end of 2Q17, almost half of the users (49.1%) had theoretical maximum speeds with accesses equal to or greater than 100 Mbps.



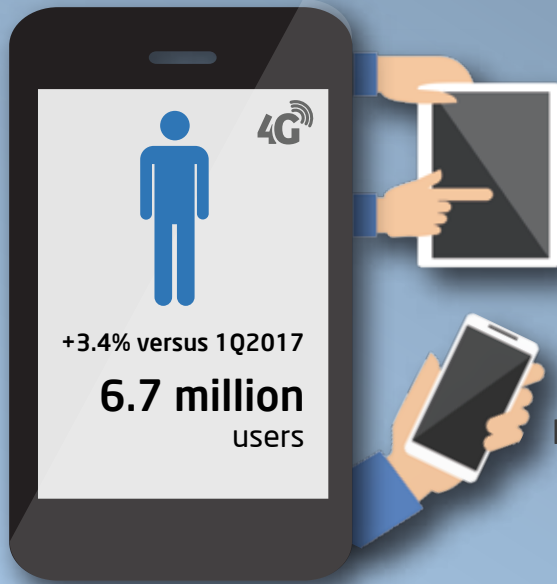
Optical fibre (FTTH) subscribers
Record growth



Average monthly traffic per access

Source: ANACOM

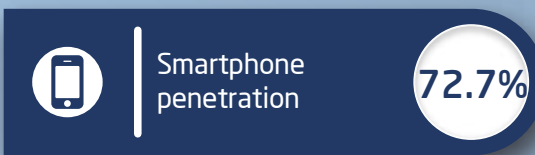
Mobile Internet



8.3%
PC/Tablet

91.7%
Mobile phone
Internet

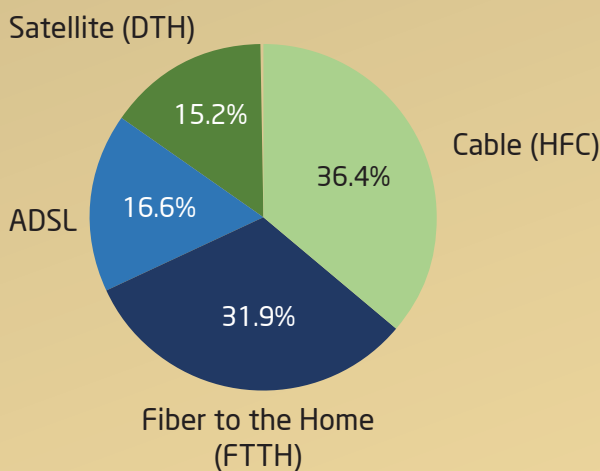
2.39GB
Average monthly
traffic per access



Source: ANACOM

Subscription TV

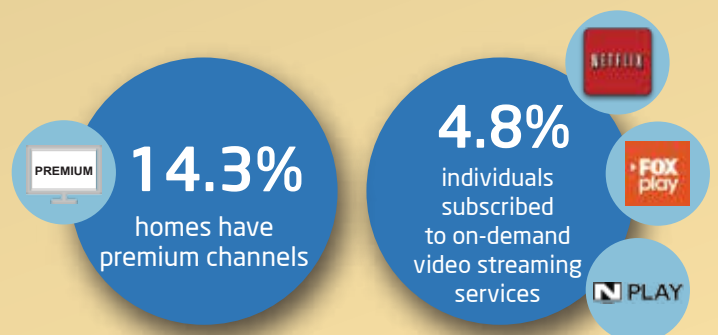
DISTRIBUTION BY ACCESS NETWORK



Fiber to the Home
(FTTH)

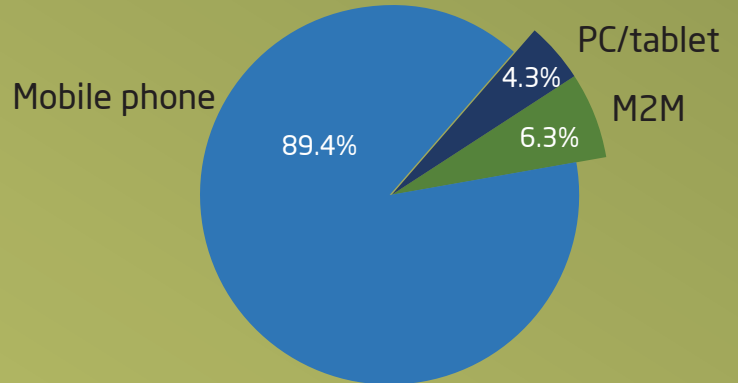
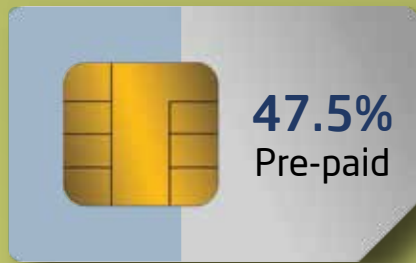
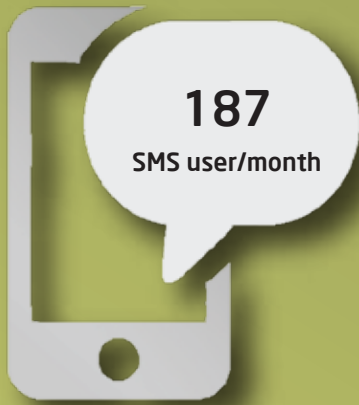
Fiber to the Home

+ 62 thousand subscriber
Main source
of growth



Source: ANACOM

Mobile services



Million subscribers

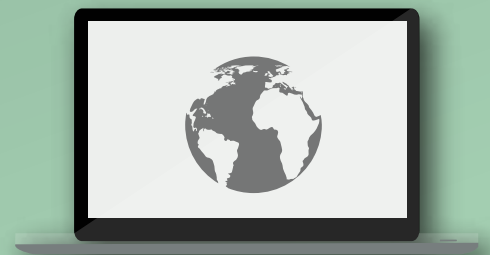
13

Source: ANACOM

Fixed Telephone Service



Service penetration:
46.4 per 100 inhabitants



+0.2% thousand lines versus 1Q2017

4.79 million
lines

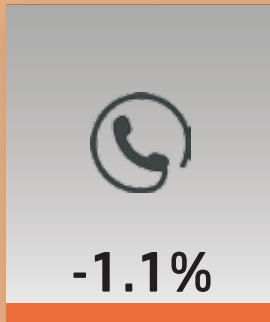


Fixed NGN represent
50.9% of total and is the main
driver of growth:
+72 thousand lines

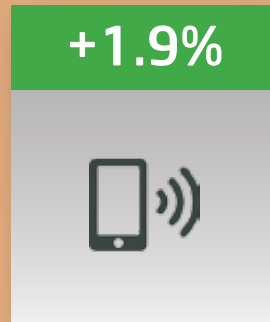
RNG

Source: ANACOM

Traffic



decrease in
voice traffic



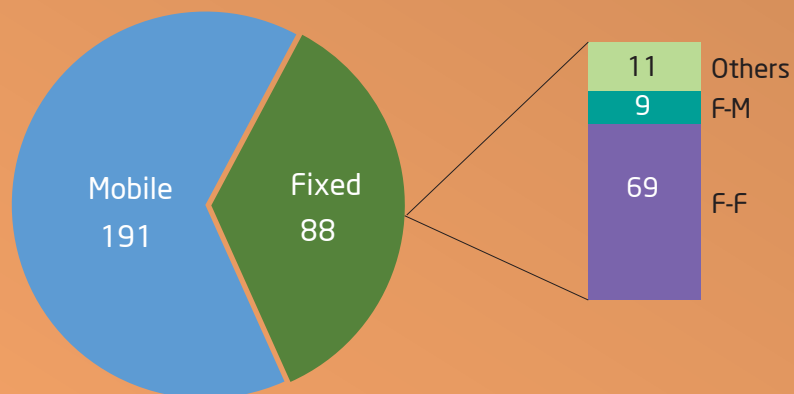
increase in
mobile traffic



decrease in
fixed traffic

Compared to 2Q2016

AVERAGE MONTHLY TRAFFIC PER ACCESS (MIN)



Source: ANACOM

Revenues

TOTAL REVENUES OF THE MAIN SERVICES OF ELECTRONIC COMMUNICATIONS

-0.6%



Source: ANACOM

Cabled dwellings - NGN



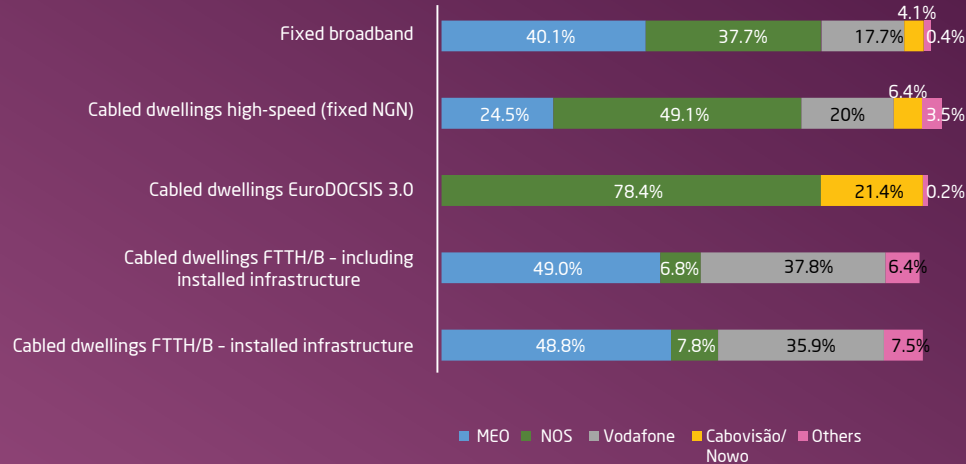
5.6
million

Optical fibre
(FTTH/B)

4.24
million

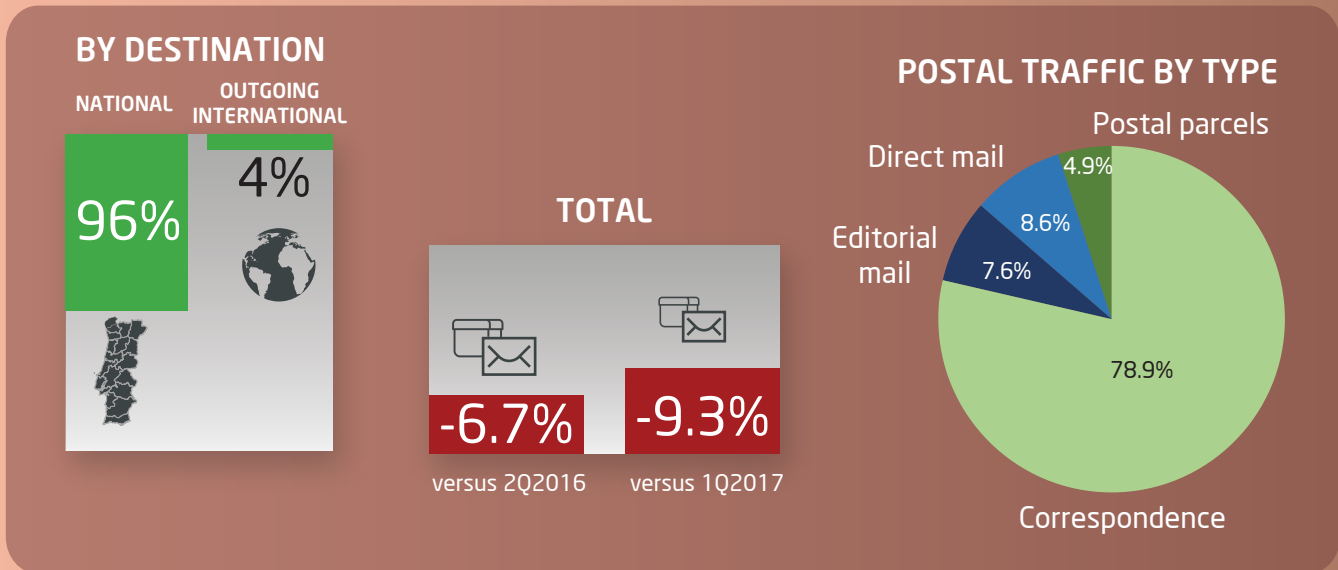
Cable TV
networks (HFC)

QUOTES



Source: ANACOM

Traffic



POSTAL DATA PER CAPITA

19 items per inhabitant

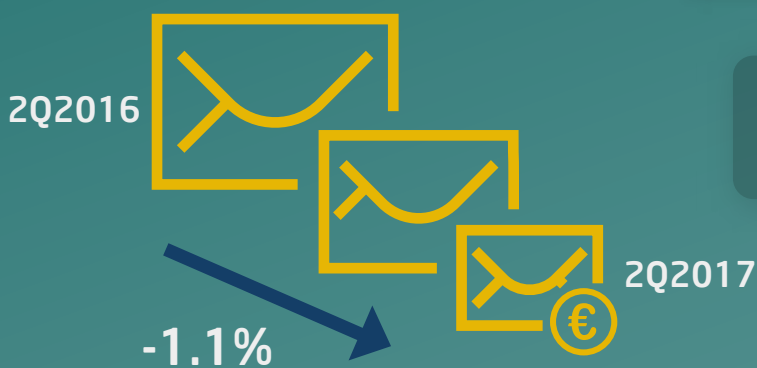


Postal traffic encompassed by the universal service

84.3%

Source: ANACOM

Revenues and resources



Postal revenues fell by 1.1% compared to 2Q2016

MATERIAL RESOURCES*

- number of access points: ↑ 0.5%
- number of distribution centres: ↓ 0.7%
- vehicle fleet saw: =

* compared to 2Q2016



HUMAN RESOURCES

14.8 thousand people employed in the provision of postal services +0.4% versus 2Q2016

Source: ANACOM