

Number of Subscribers

	16Q2	17Q1	17Q2	Var. 17Q2 / 17Q1	Var. 17Q2 / 16Q2
Active mobile stations/ MTS subscribers	16 852	16 970	17 139	1,0%	1,7%
Active mobile stations with actual use	12 730	12 839	13 008	1,3%	2,2%
(of which)					
users of 3G services and upgrades	5 808	6 608	6 837	3,5%	17,7%
(of which)					
MBB Internet users	5 678	6 496	6 720	3,4%	18,4%
Fixed television service (direct access customers)	3 871	3 903	3 909	0,1%	1,0%
Subscription TV service (subscribers)	3 595	3 695	3 722	0,7%	3,5%
Fixed broadband Internet access (customers)	3 089	3 230	3 268	1,2%	5,8%

Unit: Thousands, %

Number of subscribers to service bundles

	16Q2	17Q1	17Q2	Var. 17Q2 / 17Q1	Var. 17Q2 / 16Q2
Total subscribers to bundled services	3 352	3 549	3 613	1,8%	7,8%
Double play bundles	478	487	516	6,1%	8,0%
of which: FTS+FBB	148	181	176	-2,4%	19,1%
of which: FTS+STV	289	260	250	-3,7%	-13,5%
Triple play bundles	1 378	1 476	1 492	1,1%	8,3%
of which: FTS+FBB+STV	1 351	1 457	1 475	1,2%	9,1%
Quadruple / quintuple play bundles	1 496	1 586	1 605	1,2%	7,3%
of which: FBB+FTS+STV+MTS+MBB	1 358	1 466	1 491	1,7%	9,8%

Unit: Thousands, %

Penetration Rates

Services		Penetration Rate		variation	EU Average	Deviation from EU average	Most recent ranking (previous ranking)
		17Q2	16Q2	16Q2 / 17Q2			
FTS	per 100 inhabs.	46,4	45,8	0,7	42,1	4,3	7th (7th)
MTS	per 100 inhabs.	166,2	163,0	3,3	137,6	28,6	4th (5th)
. MTS actual use	per 100 inhabs.	126,2	123,1	3,1	n.a.	n.a.	n.a.
. MTS actual use except cards and M2M	per 100 inhabs.	112,8	110,7	2,1	n.a.	n.a.	n.a.
FBB	per 100 inhabs.	33,6	31,5	2,1	32,7	0,9	11th (14th)
MBB	per 100 inhabs.	65,2	54,9	10,3	83,9	-18,7	27th (25th)
. MBB cards	per 100 inhabs.	5,4	5,5	0,0	n.a.	n.a.	n.a.
STVS	per 100 hshlds	91,2	88,1	3,1	79,3	11,9	15th (11th)
. SDC	per 100 hshlds	33,2	32,9	0,3			
. DTH	per 100 hshlds	13,9	14,8	-1,0	21,5	-7,6	15th (13th)
. IPTV	per 100 hshlds	44,2	40,4	3,8	17,3	26,9	1st (1st)
Bundles	per 100 hshlds	88,6	82,1	6,5	64,8	23,8	3rd (3rd)
. 3P/4P/5P Bundles	per 100 hshlds	75,9	70,4	5,5	34,9	41,0	1st (2nd)

Note 1: Active mobile stations included in MTS

Note 2: EU average refers to values from December 2015, in case of FTS, July 2015 in case of STVS, July 2016 in case of FBB and MBB, and bundles (provisional data), and October 2016 for MTS (provisional data).

Note 3: Portugal's EU ranking is determined based on information available from countries for the year being reported. In the case of STVS, the information considered is the most recent information from each country. Croatia has been included in the ranking from 2013.

Note 4: Use was made of the most recent population estimates of population and private households based on the 2011 Census. Data reference period: 31/12/2015 (population) and 31/12/2016 (Private households).

Traffic

	16Q2	17Q1	17Q2	Var. 17Q2 / 17Q1	Var. 17Q2 / 16Q2
Mobile voice traffic (millions of minutes) (excluding roaming)	6 516	6 481	6 638	2,4%	1,9%
<i>of which off-net traffic</i>	2 215	2 357	2 461	4,4%	11,1%
SMS (millions) (excluding roaming)	4 764	4 207	4 293	2,1%	-9,9%
Voice traffic (millions of minutes)	1 479	1 342	1 270	-5,4%	-14,1%
FBB traffic (TB)	551 041	667 540	725 114	8,6%	31,6%
MBB traffic (TB)	25 399	39 192	46 186	17,8%	81,8%

Average monthly traffic

	16Q2	17Q1	17Q2
Mobile voice traffic by mobile stations with actual use (excluding cards/modem and M2M) / month	189	187	191
<i>of which off-net traffic</i>	64	68	71
SMS per SMS user/month	212	179	187
Fixed voice traffic (minutes)	104	94	88
No. of average monthly minutes of national Fixed-Fixed calls	82	73	69
No. of average monthly minutes of national Fixed-Mobile calls	9	9	9
FBB traffic (GB) per user/month	58	67	72
MBB traffic (GB) per user/month	1,6	2,1	2,4

Note1: Average monthly MBB traffic includes roaming out mobile traffic.

Total Revenues

	16Q2	17Q2	17Q2 / 16Q2
Revenues from mobile services retailers¹	677 324	656 529	-3,1%
Revenues from standalone fixed services	311 946	267 754	-14,2%
Standalone FTS	160 107	126 697	-20,9%
Standalone FBB	58 601	56 077	-4,3%
Standalone STV	93 237	84 981	-8,9%
Revenues from services offered in bundles	831 305	885 929	6,6%
Double play	70 197	68 563	-2,3%
of which: FTS+FBB	21 168	23 372	10,4%
of which: FTS+STV	42 880	36 723	-14,4%
Triple play	269 924	282 890	4,8%
of which: FTS+FBB+STV	260 159	275 763	6,0%
Quadruple/ quintuple play	491 184	534 475	8,8%
of which: FBB+FTS+STV+MTS+MBB	448 212	501 768	12,0%
Total	1 820 575	1 810 212	-0,6%

Unit: Thousands of euros

(1) Revenues from mobile services not included in bundles with fixed services. Includes revenues from the monthly component of bundles referring to additional traffic not included in the monthly subscription charge or Add-Ons.

Subscriber shares in 2Q17

	Total						Multiple play	Double play	Triple play	Quadruple/ quintuple Play	FBB+FTS+ STV+MTS +MBB
	Fixed Voice	FBB	STVS	Mobile voice	MBB	MBB-Cards					
MEO	45,3	39,8	38,3	43,9	38,6	34,6	39,5	40,6	32,8	45,5	48,4
Grupo APAX	3,7	4,2	4,7	0,6	0,9	0,0	4,9	9,4	5,7	2,8	2,3
Cabovisão/Nowo	3,4	4,1	4,7	0,6	0,9	0,0	4,9	9,4	5,7	2,8	2,3
Onitelecom	0,4	0,1	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Grupo NOS	35,4	37,7	43,3	23,6	32,1	35,9	39,0	32,9	36,5	43,4	40,7
NOS	33,5	35,4	40,5	23,6	32,1	35,9	36,5	31,1	33,9	40,8	40,4
NOS Açores	0,6	0,7	0,9				0,8	0,6	0,8	0,9	0,0
NOS Madeira	1,2	1,6	1,8				1,7	1,3	1,8	1,8	0,2
Vodafone	15,2	18,0	13,5	30,5	28,2	29,4	16,4	16,7	25,1	8,3	8,6
Other	0,4	0,3	0,1	1,3	0,2	0,0	0,1	0,4	0,0	0,0	0,0

Unit: %

Note 1: Mobile voice subscriber shares calculated based on active mobile stations with actual use.

Note 2: MBB - Use of mobile broadband Internet access service

Note 3: On 15 September 2015, Altice announced that it had agreed with the investment fund APAX France to divest its Portuguese operators, ONI and Cabovisão. The transaction was subject to the approvals of the European Commission and the Portuguese Authorities. On 12 October 2015, the Competition Authority was notified of the acquisition of sole control of Cabovisão-Televisão por Cabo, Winreason and Oni SGPS by Cabolink, a company controlled by Apax Partners Midmarket SA and Apax France.

Retailer revenue shares in 2Q17

	Total (1)	Fixed services (2)	Mobile services	Total Multiple play	Double play	Triple play	Quadruple/ quintuple play	FBB+FTS+STV+MTS+MBB
MEO	40,3	44,7	32,6	41,3	36,8	32,7	46,5	49,0
Grupo APAX	2,4	3,4	0,6	4,1	14,4	6,1	1,7	1,4
Cabovisão/Nowo	2,3	3,3	0,6	4,1	14,4	6,1	1,7	1,4
Onitelecom	0,1	0,1	0,0	0,0	0,0	0,0	0,0	0,0
Grupo NOS	31,2	38,6	18,2	40,1	31,6	38,4	42,1	39,7
NOS	29,8	36,4	18,2	37,7	29,6	35,3	40,0	39,5
NOS Açores	0,5	0,7		0,8	0,6	1,1	0,7	0,0
NOS Madeira	0,9	1,4		1,7	1,4	2,1	1,5	0,2
Vodafone	25,2	12,5	47,6	14,4	16,7	22,8	9,7	9,9
Other	0,9	0,8	0,9	0,0	0,5	0,0	0,0	0,0

Note (1): "Total" retailer revenues include Nomadic VoIP revenues.

Note (2): Revenues from Fixed Services include standalone revenues from FTS+TV+IAS and Revenues from services included in bundles.