

Decision on the universal postal service price proposal, communicated by CTT – Correios de Portugal, S.A.

Contents

1.	Introduction	1
2.	Verification of conformity of the price proposal	2
2.1	Uniform tariff principle	2
2.2	Maximum price variation of the correspondence, editorial mail and parcel services	3
2.3	Service modalities with negative margin	10
2.4	Maximum price variation of standard mail up to 20g, in the occasion segment	
2.5	Maximum price variation of reserved services	11
2.6	General principle of cost orientation of prices	12
2.7	General principle of affordability to all users	14
2.8	Principles of transparency and non-discrimination	15
2.9	Discounts	16
2.10	Spot contract conditions	19
2.11	Entry into force of prices	19
3.	Decision	21





1. Introduction

CTT – Correios de Portugal, S.A. (CTT) submitted to Autoridade Nacional de Comunicações (ANACOM) a price and discount proposal in the scope of the universal postal service, which CTT intends to take effect as from 01.02.2016¹.

The price proposal submitted by CTT fits into criteria with which pricing of postal services that integrate the universal service (pricing criteria) must comply with, as defined by determination of ANACOM, of 21.11.2014², pursuant to paragraph 3 of article 14 of Law No. 17/2012, of 26 April, of 26 April (Postal Law), as amended by Decree-Law No. 160/2013, of 19 November, and by Law No. 16/2014, of 4 April.

The price proposal concerns services that integrate the universal postal service, referred to in paragraph 1 of article 12 of the Postal Law and covered by article 14 of the same Law³. The following services are covered by the proposal:

- a) At national level: standard mail, priority mail, easy mail, books, newspapers, periodicals and editorial mail, standard parcels, legal summons and notifications (reserved services) and insured mail;
- b) At international level: standard mail, priority mail, registered mail, easy mail, economic mail - special regime, books, newspapers, periodicals and editorial mail, parcels and insured mail.

The price proposal includes the following features:

- a) For the basket of services made up of items of correspondence, parcels, books, newspapers, periodicals and editorial mail, CTT's proposal corresponds to an overall average annual variation of prices by 1.3%;
- b) For reserved services (legal summons and notifications service), the price proposal corresponds to an average annual variation of prices by -4.7%;

¹ Price proposal submitted originally by letter of 17.11.2015, and subsequently amended by letters of 09.12.2015, 08.01.2016 and 15.01.2016, following preliminary assessments and additional requests for information and clarifications made by ANACOM on 24.11.2015, 23.12.2015 and 13.01.2016, respectively.

² Rectified by determination of 25.06.2015.

³ As far as services covered by the universal service are concerned, CTT's proposal does not include only tariffs applicable in the scope of the special price regime, which is covered by article 14-A of the Postal Law, such as for example standard bulk mail.



- c) Removal of surface pricing (and transport) of standard parcels in flows between the Mainland and the Autonomous Regions of the Azores and Madeira, between the Autonomous Regions and between islands within the same Autonomous Region, these flows now being applied airmail pricing (and respective transport);
- d) Removal of international prime priority mail;
- e) Change in the minimum annual invoicing amount eligible for subscribing spot contracts;
- f) Review of the discount policy for the contractual segment.

2. Verification of conformity of the price proposal

2.1 Uniform tariff principle

The price of items of correspondence in the national service weighting less than 50 g, sent by users of the occasional segment, must comply with the uniform tariff principle, a single price being applied throughout the national territory (paragraph 2 of article 3 of the pricing criteria)⁴.

For the purpose of the application of the uniform tariff principle, the following service modalities are taken into account, in their various formats and weight steps (paragraph 3 of article 3):

- a) Priority/blue mail;
- b) Non-priority/standard mail;
- c) Easy mail;
- d) Registered mail and insured mail;
- e) Legal summons and notifications service (reserved services).

It may thus be concluded that CTT's price proposal complies with the uniform tariff principle.

⁴ Articles referred in this document concern the pricing criteria, defined on 21.11.2014, except where others are specifically referred to.





2.2 Maximum price variation of the correspondence, editorial mail⁵ and parcel services

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The average weighted variation of prices of the correspondence⁶, editorial mail and parcel basket of services must not exceed, in 2016, CPI + CPICF + 1.6% + TCF, in average nominal terms (paragraph 3 of article 8).

Consumer price index (CPI) value

According to paragraph 2 of article 2, the CPI value (for 2016) corresponds to the inflation forecasted by the Government (for 2016) and as such entered in the State Budget Report (for 2016). In case of technical difficulties in obtaining this value, it is incumbent on ANACOM to undertake the corresponding clarification.

In this scope, as the referred State Budget Report for 2016 is not available, the most recent projection of *Banco de Portugal* (the Portuguese Central Bank) for inflation in 2016 was used as the CPI value, which corresponds to the HICP value (Harmonised Index of Consumer Prices) forecasted by *Banco de Portugal* for 2016 in its Economic Bulletin of December 2015, published on 09.12.2015, amounting to 1.1%⁷.

CPICF value

Taking into account paragraph 3 of article 2 of the pricing criteria, the CPICF corresponds to the difference between the inflation value forecasted in the 2016 State Budget Report for 2015, and the inflation value that had been forecasted for 2015 in the 2015 State Budget Report, the upper threshold value for this difference being limited to 2.5%. Where the 2016 State Budget Report does not include the value of inflation forecasted for 2015, this value is replaced by the value, in September 2015, of the average variation of the consumer price index of the last twelve months, as published by the *Instituto Nacional de Estatística* (INE - the National Statistics Institute).

⁵ Editorial mail corresponds, in this context, to CTT's offers applicable to books, newspapers, periodicals and editorial mail, in the scope of the universal service. For the sake of convenience, all these offers are referred to as "editorial mail".

⁶ Except for bulk mail, which is governed by article 14-A of the Postal Law, and for the notifications and postal summonses service (postal services reserved to CTT), which are applied a specific maximum price variation.

⁷ This clarification was conveyed by ANACOM to CTT, in the referred communication of 23.12.2015.



In this scope, as the State Budget Report for 2016 is not available and, as such, the inflation value forecasted for 2015 has not been published, the value, in September 2015, of the average variation of the consumer price index of the last twelve months, published by INE, is used as a substitute, this value amounting to 0.3%⁸.

Consequently, and given that the inflation value forecasted for 2015 in the 2015 State Budget Report was 0.7%, the CPICF value is -0.4% [= 0.3% - 0.7%].

TCF value

TCF, traffic correction factor, is a correction factor of the maximum price variation that takes into account deviations that take place between traffic forecasted for 2015 when the pricing criteria were defined⁹ (which was forecasted to correspond to -4.6% in 2015) and traffic that actually occurs (which was found to be -1.9%, according to the calculation formula provided for in paragraph 4 of article 2).

As a deviation by 2.7% occurs [= -1.9% - (-4.6%)], the TCF value amounts to -1.0% (= - $0.375 \times 2.7\%$).¹⁰

Maximum price variation value

As such, the average weighted variation of prices of the correspondence, editorial mail and parcel basket of services must not exceed, in 2016, 1.3% [= 1.1% - 0.4% + 1.6% - 1.0%].

The price proposal presented by CTT results in an overall average annual variation by 1.3%, thereby complying with the applicable maximum price variation.

The table below shows a summary of price variations proposed by CTT, according to service, destination and segment.

Table 1 - Proposal for price variation in 2016 of the correspondence, editorial mail and parcel basket of	
services	

CORRESPONDENCE	NATIONAL SERVICE	One-off variation on 01.02.2016	Average annual variation for 2016

⁸ This clarification was conveyed by ANACOM to CTT, in the referred communication of 23.12.2015.

⁹ In ANACOM's determination of 21.11.2014.

¹⁰ By applying the respective calculation formula, laid down in paragraph 4 of article 2.





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	Standard mail	2.8%	3.4%
	Priority mail	5.1%	5.8%
Occasional Comment	Registered mail	0.0%	0.1%
Occasional Segment	Easy mail	3.9%	3.6%
	,		3.6% 2.4%
	Occasional segment variation rate	2.1%	
	Standard mail	1.3%	1.7%
6	Priority mail	4.2%	4.9%
Contractual Segment	Registered mail	-0.3%	-0.5%
	Easy mail	2.3%	2.1%
	Contractual segment variation rate	0.5%	0.5%
CORRESPONDENCE	INTERNATIONAL SERVICE		
Occasional Segment	Standard mail (a)	2.2%	2.0%
	Priority mail (b)	0.7%	2.1%
	Registered mail	0.0%	-0.4%
	Easy mail	3.6%	4.1%
	Occasional segment variation rate	1.3%	1.3%
	Standard mail (a)	0.0%	0.0%
	Priority mail (b)	0.6%	1.6%
Contractual Segment	Registered mail	0.0%	-0.6%
	Easy mail	5.0%	5.5%
	Contractual segment variation rate	0.1%	0.2%
TOTA	AL - CORRESPONDENCE	1.0%	1.1%
INSURED MAIL (IM)		0.0%	0.0%
	NATIONAL SERVICE		
DADOSIC	Surface national mail	3.7%	4.1%
PARCELS	National Airmail (c)	3.9%	4.0%
	INTERNATIONAL SERVICE	0.0%	0.2%
	NATIONAL SERVICE		
	Subsidised system (books, newspapers, periodicals)	0.0%	5.7%
EDITORIAL MAIL	Non-subsidised system (editorial mail)	0.0%	0.0%
	INTERNATIONAL SERVICE	3.2%	2.9%
0	VERALL VARIATION	1.0%	1.3%

Source: CTT and ANACOM.

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- (a) Includes International Economic Mail Special Regime (deliveries with destination in Guinea-Bissau and São Tomé and Príncipe).
- (b) Includes the impact of the removal of the (international) PRIME priority mail.
- (c) Includes the impact of the removal of the surface MAM flow modality.

The price variation by 1.3% already incorporates CTT's proposal for:

- Removal of prime priority mail; -
- Removal of the surface MAM flow pricing in the national standard parcel service. -

Removal of the prime priority mail service





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The incorporation of the track & trace system in international priority mail, following a decision of the 2012 Doha Universal Postal Union (UPU) Congress¹¹, led, according to CTT, to an overlap of international mail offers, namely as regards the traceability feature, which became operational both for the international priority mail service and for the prime priority mail service (which is an exclusive offer of international mail).

In this context, and in order to clarify its offer, CTT propose the removal of the prime priority mail service, taking also into account its more limited scope of application (it only allows deliveries to 21 countries) and the weak level of demand (less than 5% of total traffic for both these services), and the maintenance of the international priority mail service.

In the light of the above, namely the overlap of international service offers, the smaller territorial coverage of the prime priority mail service, the worldwide general coverage scope of the international priority mail service, the lower weight of traffic of the prime priority mail service in the total of international priority mail services, and the very similar service standard of both services (up to D + 3 for deliveries to Europe and up to D + 5 for deliveries to the Rest of the World)¹², it is deemed that CTT's proposal does not jeopardize access to the international mail service. It should also be referred that the international priority mail service presents (both at the moment and in the price proposal for 2016) a lower price than that which applies to the prime priority mail service.

Removal of the surface MAM flow pricing in the national standard parcel service

CTT informed that, in order to improve the quality of service in MAM flows (Mainland, Azores and Madeira), standard parcels in these flows started, as from April 2015, to be sent to the Autonomous Regions exclusively by air.

As such, for the purpose of cost-orientation of prices, CTT propose for 2016 the application of the current airmail tariff to all MAM flows, tariffs for surface standard parcels being eliminated for these flows.

In absolute terms, in the majority of cases this proposal results in an increase of prices for current users of the surface modality, who now must send their parcels by air (increases

¹¹ As already referred by ANACOM in its decision of 12.02.2015 (chapter 2.6), not opposing the price proposal of the universal postal service for 2015.

¹² According to information made available at CTT's website.



between 0.05 Euros and 2.9 Euros, corresponding to one-off increases between 0.7% and 18.1%). The delivery of parcels weighing between 5kgs and 6 kgs shows price decreases (*vide* table below).

Weight steps	A/M	M/M	A/M/A	A/A'	M/M'
Up to 2 Kg	10.1%	0.7%	7.2%	10.1%	4.6%
2 Kg - 3 Kg	6.0%	1.6% 2.7%		5.9%	2.9%
3 Kg - 4 Kg	8.2%	9.3%	3% 8.7% 7.		4.4%
4 Kg - 5 Kg	17.5%	13.7%	3.7% 15.8% 10.3%		8.8%
5 Kg - 6 Kg	-9.4%	-12.5%	-10.6%	1.0%	-1.0%
6 Kg - 7 Kg	3.1%	1.3%	2.2%	6.1%	3.0%
7 Kg - 8 Kg	12.5%	9.4%	10.9%	10.1%	8.1%
8 Kg - 9 Kg	15.6%	13.1%	14.7%	12.1%	9.1%
9 Kg - 10 Kg	17.5%	15.6%	18.1%	14.1%	10.1%

Table 2 - One-off price variations for persons who now send parcels by air

Source: CTT letter of 15.01.2016.

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A/C – Deliveries between the Mainland and the Autonomous Region of the Azores

M/M - Deliveries between the Mainland and the Autonomous Region of Madeira

A/M/A – Deliveries between the Autonomous Region of the Azores and the Autonomous Region of Madeira

A/A' - Deliveries between any two islands of the Autonomous Region of the Azores

M/M' - Deliveries between any two islands of the Autonomous Region of Madeira

CTT's proposal implies, on the other hand, for almost all weight and flow steps, a decrease of prices for whoever currently sends national parcels by air (price decreases between 1.0% and 24.3%) - *vide* table below. Specific situations of price increases for parcels weighing up to 3 kgs exist.





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Weight steps	A/M	M/M	A/M/A	A/A'	M/M'
Up to 2 Kg	0.0%	0.0%	5.7%	3.4%	5.6%
2 Kg - 3 Kg	-5.8%	5.8% 1.1% -		2.9%	2.9%
3 Kg - 4 Kg	-19.5%	0.0% -13.1%		-3.9%	-6.0%
4 Kg - 5 Kg	-22.9%	-8.4%	-24.0%	-7.4%	-8.1%
5 Kg - 6 Kg	-15.7%	-7.0%	-14.6%	0.0%	-1.0%
6 Kg - 7 Kg	-14.3%	0.0%	-13.3%	0.0%	-2.4%
7 Kg - 8 Kg	-15.9%	-2.0%	-14.7%	-3.1%	-2.7%
8 Kg - 9 Kg	-18.3%	-4.5%	-21.1%	-11.9%	-6.9%
9 Kg - 10 Kg	-24.3%	-4.9%	-21.3%	-14.7%	-11.4%

Table 3 - One-off price variations for persons who already sent parcels by air

Source: CTT letter of 15.01.2016.

A/C – Deliveries between the Mainland and the Autonomous Region of the Azores

M/M - Deliveries between the Mainland and the Autonomous Region of Madeira

A/M/A – Deliveries between the Autonomous Region of the Azores and the Autonomous Region of Madeira

A/A' - Deliveries between any two islands of the Autonomous Region of the Azores

M/M' - Deliveries between any two islands of the Autonomous Region of Madeira.

In all, CTT's proposal represents an overall variation of the airmail parcel pricing¹³ by 3.9%, on 01.02.2016 and by 4% in average annual terms.

This average increase of prices not only takes into account higher unit costs estimated by CTT with the use of air mail instead of surface mail, but also contributes for the costorientation of prices in the provision of this service, which presents, in the national service, according to CTT's estimates for 2015 and 2016¹⁴, a negative margin (CTT estimates a margin by [BCI] [ECI]% in 2015 and by [BCI] [ECI]% in 2016).

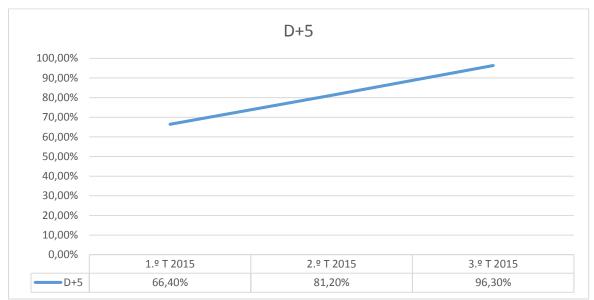
According to information submitted over the year by CTT to ANACOM, in the scope of the monitoring of levels of quality of service achieved in 2015, the referred adopted measure resulted in an improvement of the quality of service of standard parcels for those flows - *vide* charts below.

¹³ Including the effect of the removal of surface mail for referred flows.

¹⁴ Information for 2015 is based, at the level of expenses, on data of the cost accounting system for the first half of 2015, reported by CTT to ANACOM, forecasted for 2015.



Chart 1 - Evolution of the standard parcel transit time, in deliveries to/from the Autonomous Region of Madeira, in 2015



Source: CTT's quarterly report concerning quality of service indicators. Values yet to be audited. Caption: percentage of standard parcels delivered up to 5 working days (D+5) after been sent.

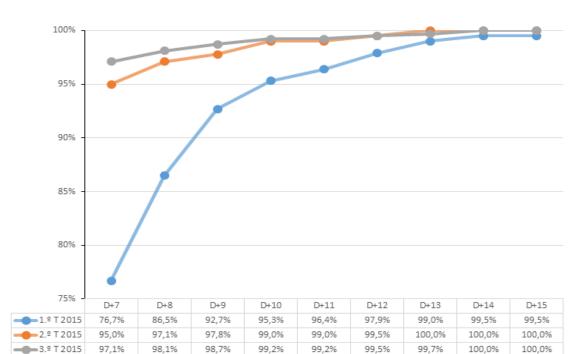


Chart 2 - Evolution of the standard parcel transit time, in deliveries to/from the Autonomous Region of Azores, in 2015

Source: CTT's quarterly report concerning quality of service indicators. Values yet to be audited. Caption: percentage of standard parcels delivered between 7 to 15 working days (D+7 to D+15) after been sent.

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2.3 Service modalities with negative margin

Without prejudice to compliance with the maximum annual price variation of the correspondence, editorial mail and parcel basket of services, in case of service modalities that present a negative margin, prices notified by CTT must result in an increase of the margin or, ultimately, the maintenance of the margin of the service modality (paragraph 5 of article 8).

ANACOM takes the view that this rule is not complied with where the margin¹⁵ is negative in 2014 (last year for which annual data of CTT's cost accounting system¹⁶ is available) and it is estimated that it will further deteriorate up to 2016¹⁷. That is:

- Margin 2014 < 0, and
- Margin 2014 > Margin 2015 > Margin 2016.

According to the referred analysis methodology and available information, no situations where this rule is not complied with have been found.

2.4 Maximum price variation of standard mail up to 20g, in the occasional segment

Under article 9, the average annual price variation of non-priority/standard mail up to 20g, in the national service, paid with stamps and postage stamps at postal establishments shall not exceed 7.5%, in nominal terms.

CTT propose for 2015, for the price of stamps and postage stamps for national standard mail up to 20g, in the occasional segment, a one-off variation, on 01.02.2016, by 4.4% (increasing from $\in 0.45$ to $\in 0.47$), which means an average annual price variation by 5.2% (Table 4) for this service, which is thus in compliance with the rule laid down.

Table 4 -	 Price propos 	al for national si	tandard mail un t	to 20a in the a	occasional segment
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20g (occasional segment)

¹⁵ Mark-up compared to revenues.

¹⁶ Reported by CTT to ANACOM by letter received on 23.10.2015. Results the audit to which is currently under way.

¹⁷ Using estimates and forecasts presented by CTT for 2015 and 2016, in the scope of the price proposal under analysis, in its letter of 15.01.2016.



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€ 0.4450 (a)	€ 0.4683 (b)	5.2%
Current price	Price on 01.02.2016	One-off change
€ 0.45	€ 0.47	4.4%

Source: CTT letter No. 50036, of 08.01.2016

(a) Taking into account the price of 0.42 Euros that was in force from 01.01.2015 to 28.02.2015 and the price of 0.45 Euros that was in force as from 01.03.2015.

(b) Taking into account the price of 0.45 Euros that is in force from 01.01.2016 to 31.01.2016 and the price of 0.47 Euros to be in force as from 01.02.2016.

2.5 Maximum price variation of reserved services

The average weighted variation of prices for reserved services (postal summonses and notifications service) must not exceed, in 2016, CPI + CPICF - 3.5%+ TCF, in average nominal terms (paragraph 2 of article 10).

CPI and CPICF correspond, respectively, to 1.1% and to -0.4% (according to the analysis already carried out in chapter 2.2).

TCF value

TCF, traffic correction factor, is a correction factor of the maximum price variation that takes into account deviations that take place between traffic forecasted for 2015 when the pricing criteria were defined¹⁸ (which was forecasted to correspond to -11.5% in 2015) and traffic that actually occurs (which has been found to be 5.5%, according to the calculation formula provided for in paragraph 4 of article 2).

As a deviation by 17% occurs [= 5.5% - (-11.5%)], thus exceeding 5%, the TCF value amounts to -1.9%.¹⁹

Maximum price variation value

This means that the maximum price variation of reserved postal services equals -4.7% (=1.1% - 0.4% - 3.5% - 1.9%).

¹⁸ In ANACOM's determination of 21.11.2014.

¹⁹ By applying the respective calculation formula, laid down in paragraph 4 of article 2, TCF shall be -1.9% where deviations equal to or exceeding 5% occur.



For reserved services, CTT proposes, as follows from the above-mentioned provision, a nominal decrease of prices. CTT's price proposal results in an overall average annual change by -4.7%, in compliance with the applicable maximum price variation (Table 5).

	One-off variation on 01.02.2016	Average annual variation in 2016
SIMPLE NOTIFICATION BY POST	-4.1%	-4.5%
SUMMON AND NOTIFICATION BY POST	-4.4%	-4.7%
OVERALL VARIATION	-4.4%	-4.7%

Table 5 - Proposal for price variation of reserved services

Source: CTT and ANACOM.

2.6 General principle of cost orientation of prices

Prices of postal services that integrate the universal service provision must comply with the principle of cost-orientation of prices, so as to encourage an efficient provision of the universal service [point b) of paragraph 1 of article 3].

Without prejudice to the application of specific provisions provided for in articles 8, 9 and 10, already analysed in preceding chapters, in a first analysis this Authority considers that the general principle of cost orientation of prices is not complied with where the following conditions occur:

- a) Where the margin²⁰ is positive in 2015 and increases in 2016;
- b) Where the margin is negative and 2015 and deteriorates (is even more negative) in 2016.

Furthermore, where an increase of the positive margin or a deterioration of the negative margin is estimated, this Authority considers that the principle of cost orientation of prices is complied where one of the following situations occurs:

- a) The price proposal represents an increase of average annual prices for a service the margin of which deteriorates;
- b) The price proposal represents a reduction of average annual prices for a service the margin of which increases;
- c) The margin of the service is close to zero, a margin in the range of [-5%; 5%] being deemed to be a "close to zero margin";

²⁰ Mark-up compared to revenues.



- d) The margin estimated for 2016 is very close to the margin for 2015, the margin being deemed to be "close" where the margin variation, in percentage points (p.p.) lies in the range of [-1 p.p.; 1 p.p.];
- e) The service concerned has an irrelevant weight in the amount of total revenues of the universal postal service (weight not exceeding 0.5%).

In the light of the above, and taking into account estimates and forecasts presented by CTT for 2015 and 2016²¹, in the scope of the price proposal under analysis, no situations of failure to comply with the principle of cost orientation of prices were identified (Table 6).

Table 6 - Margins according to service

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	2015 (a)	2016 (a)				
	Mg (%)	Mg (%)	Average annual price variation	One-off price variation	Mg variation	Mg value
					[-1 ; 1]	[-5% ; 5%]
National service correspondence	(BCI)		+	+	No	(BCI)
Standard mail			+	+	No	
Priority mail			+	+	Yes	
Registered mail			-	-	No	
Easy mail			+	+	No	
International service correspondence			+	+	No	
Standard mail (b)			+	+	No	
Priority mail (c)			+	+	No	
Registered mail			-	+	No	
Easy mail			+	+	Yes	
Total Correspondence			+	+	No	
Editorial Mail			+	0	No	
National service			+	0	No	
National subsidised system			+	0	No	
National non-subsidised system			0	0	No	
International service			+	+	Yes	
Parcels			+	+	No	
National service			+	+	No	
International service			+	0	No	
Insured Mail			 0	0	No	
Total		(ECI)	+	+	No	(ECI)

Reserved services						
Summons and notifications by post	(BCI)		-	-	No	(BCI)
Simple notification by post			-	-	No	
Summon and notification by post		(ECI)	-	-	No	(ECI)

"+"means a price increase. "-"means a price decrease. "0" means price maintenance.

(a) Source: CTT's letter of 15.01.2016

- (b) Includes the International Economic Mail service Special Regime (deliveries to Guinea-Bissau and São Tomé and Príncipe).
- (c) Includes data for prime priority mail in 2015.

²¹ Values presented by CTT in its letter of 15.01.2016.



As regards national priority mail up to 20 g, in the occasional segment, CTT proposes a one-off increase, on 01.02.2016, by 5.5 %, whereby the price for this service increases from $\in 0.55$ to $\in 0.58$. Even so, this service is estimated to continue to show a negative margin, taking into account available data of CTT's cost accounting system for 2014 (margin by [BCI] [ECI]%) and for the first half of 2015 (margin by [BCI] [ECI]%).

2.7 General principle of affordability to all users

Prices of postal services that integrate the universal service provision must comply with the principle of affordability to all users [point a) of paragraph 1 of article 3].

When applying and verifying the general principle of affordability to all users, and without prejudice to the application of specific rules provided for in articles 8, 9 and 10, analysed earlier, ANACOM must into account, in particular (article 7):

- a) Family expenditure with postal services;
- b) Information collected by ANACOM in the scope of postal service consumption and satisfaction surveys (for example residential and business customers);
- c) Price increases that, while required in the scope of the application of the principle of cost-orientation of prices, may put at risk the commercial viability of users (companies) of the service, in case the service is a critical input to their activity and service expenses play a relevant role to their financial position;
- d) The need to prevent price increases from entailing sharp traffic falls, namely due to the elasticity of demand and/or its transfer to electronic communications means, with a subsequent increase of unit costs, which could lead to a spiral process jeopardizing the economic and financial viability of the universal service provision.

According to data from the 2010/2011 Enquiry to Family Expenses pursued by INE (the National Statistical Institute), postal services have but a negligible weight in the shopping basket of Portuguese families (around $3 \in$ in a total of 20 thousand Euros per year, that is, they represent in average 0.02% of total annual expenses; on the contrary, expenses with communication services amount in average to around $662 \in$ per year).





Moreover, according to the survey on the use of postal services developed by ANACOM between November and December 2014²², it was found that, in average, the average monthly expense of respondents with postal services was around 2.6 Euros. Note that around 50.4% of respondents that addressed the question on average monthly expenses with postal services referred that they have no monthly expenses with postal services.

In view of the above analysis, and taking also into account the overall application of pricing criteria (namely established maximum price variations and the application of the principle of cost-orientation of prices), it is deemed that, as a whole, CTT's price proposal complies with the principle of affordability to all users.

2.8 Principles of transparency and non-discrimination

Pricing criteria lay down that prices of postal services must comply with the principles of transparency and non-discrimination [point c) of paragraph 1 of article 3], being incumbent on CTT to publish in an appropriate manner and to regularly supply users and postal service providers with accurate and up-to-date information on prices, discounts and conditions associated to services that integrate the universal service provision (paragraph 1 of article 4).

The language used in the referred publication must be clear, allowing any user to understand and calculate the price to be paid, irrespective of the service and available mail modalities. This publication must be made, at least, at a specific address at CTT's website, which must be permanently updated, and it must also be available at any location where services are provided (including post stations and post offices). Any alterations to prices, discounts and respective conditions must be disclosed by CTT to users prior to their entry into force (paragraph 2 read in conjunction with paragraphs 3, 6 and 7 of article 4).

CTT must also notify ANACOM of the referred Internet address, the latter being entitled to create at its own website a direct electronic link to that address. Note that ANACOM already

²² Source: ANACOM, "Survey on the Use of Postal Services - 2014". Methodological Note: The universe defined for the survey on the use of postal services is made up of individuals of either sex aged 15 years old or older, residing in conventional dwellings, as their usual residence, located in Mainland Portugal or the Autonomous Regions (the Azores and Madeira). The sample included 1340 interviews stratified according to NUTS II region. Data were collected via computer-assisted telephonic interviews (CATI), on the basis of a questionnaire prepared by ANACOM. The fieldwork took place between 3 November and 3 December 2014 and was undertaken by Nielsen. The observation unit was the person. Results were recalibrated so as to ensure the social and demographic structure of the Portuguese population aged 15 years old or older, according to results of INE's 2011 Census. The maximum primary level margin of error results of a survey with a random sample of 1340 interviews is +/- 2.7 p.p. for a 95% confidence interval.



provides at its website a direct link to CTT's website where the universal postal service tariffs are available.

It is deemed that the disclosure and publication of prices, discounts and other associated conditions, in the terms referred above, will contribute to the compliance with the principle of transparency, as well as to prevent any anti-competitive and discriminatory behaviour, given that, from the outset, prices and other conditions are known by competitors and by the regulator.

ANACOM will monitor compliance by CTT with disclosure and publication obligations laid down in article 4 of the pricing criteria.

2.9 Discounts

CTT propose a review of the discount policy for the contractual segment.

At the level of discounts that apply to customers that conclude with CTT a contract for the provision of credit, pre-active and cash postal services, CTT considers the following types of discounts: (i) volume discount, (ii) automatic reading operational discount and (iii) discount for direct debit payment.

A change which results from the proposal concerns volume discounts. These discounts currently depend both on the customer's monthly invoicing and compliance with several operational conditions.²³

The proposed change means that CTT intends volume discounts to be allocated solely according to the number of items sent every month per sender, discount rates being applied gradually (that is, the discount rate corresponding to each step applies to items that are sent within that step). Volume discounts thus cease to depend on compliance with operational conditions.

As far as this change in the volume discount table is concerned, this Authority takes the view that it contributes to greater clarity in the allocation of discounts, given that the condition for their application is the delivery of a given amount of items, the volume of items being separated from the application of discounts depending on compliance with

²³ <u>http://www.ctt.pt/correio-e-encomendas/enviar-correio/opcoes-de-envio/correio-normal.html#panel2-2</u>





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operational requirements. It must be referred that this change meets a recent ruling of the European Union Court of Justice²⁴.

At the same time, and in line with this change, CTT proposes to change operational discounts rates based on the rate of automatic reading, to no longer apply a discount rate based on the number of the monthly number of sent items. This change results in the proposal for the application of a single discount rate for deliveries as from 200 thousand items, which correspond to the rate that currently applies to deliveries between 200 thousand items and 2.5 million items, the highest discount rate that applied to deliveries over 2.5 million items no longer being applied.

Moreover, CTT propose to apply (financial) discounts only to spot contracts for customers that subscribe the direct debit payment modality.

CTT further proposes to suppress discounts that applied to international editorial mail, on the grounds that, according to CTT, customers that enjoy these discounts are becoming less frequent due to the fall of this traffic, the value of discounts having decreased significantly (around [BCI] [ECI] thousand Euros in 2014 and around [BCI] [ECI] thousand Euros in 2015, in the scope of the universal service). CTT refers that *Gabinete para os Meios de Comunicação Social* (the Media Services Office) was the largest beneficiary of this discount, but it ceased to exist due to changes occurred in the scope of the reading incentive arrangement, which resulted in a fragmentation in seven new bodies, and it may be assumed that the discount will in practise cease to be applied.

It must also be referred that, according to available data of CTT's cost accounting system, the international editorial mail service presents a negative margin since 2013.

On the basis of evidence presented by CTT, the combination of these changes in discount policies results in an increase by 0.1% of the average discount rate applied to services on which the pricing proposal focuses, the average discount increasing from [BCI] [ECI]% to [BCI] [ECI]%. These changes have a different impact on the various services, a reduction of the average discount rate being estimated for some services (such as the case

²⁴CaseECJC-340/13(http://curia.europa.eu/juris/document/document.jsf;jsessionid=9ea7d2dc30dd85aad99daad448da9f09be46472d3128.e34KaxiLc3qMb40Rch0SaxuSah50?text=&docid=162222&pageIndex=0&doclang=PT&mode=lst&dir=
&occ=first&part=1&cid=1287248)



of the international parcel service) and an increase of the average discount rate being estimated for others (such as the case of the national standard mail service).

	Application of the current discount table			Application of the proposed discount table				
Services	Gross revenues	Net revenues	Discounts	Average discount	Gross revenues	Net revenues	Discounts	Average discount
Standard mail	(BCI)							
Priority mail								
Registered mail								
International Standard mail								
International Priority mail								
Registered mail								
International editorial mail								
International parcel								
Postal summonses and notifications								
Total								(ECI)

Source: CTT letter of 09.12.2015

CTT also propose to remove discounts granted for the use of analogue franking machines, for the following reasons:

- To encourage the use of digital franking machines, in order to promote gains enabled by this type of equipment (namely termination of shipment at post offices and elimination of monitoring needs);
- To minimize the disadvantages of analogue franking machines compared to digital ones, both for CTT and for the customer (for example, according to CTT, analogue franking machines require regular inspections and exhausting checks by CTT, increasing costs for CTT, with higher maintenance costs for customers, manufacturers no longer provide technical support).
- To prepare discontinuation of the analogue franking machinery. According to CTT this also occurred in several other countries. CTT expects a transition period of one year (until 31.12.2016) for customers to replace analogue franking machines for new generation digital franking machines. CTT declares that this discontinuation results from the fact that analogue machines have not been marketed since 2010, no





certified technical support is provided and digital machines with clear benefits for customers are available.

According to evidence demonstrated by CTT, [BCI] [ECI] customers used analogue franking machines in 2015, with estimated franked mail amounting to [BCI] [ECI] thousand items, which represents a decrease by 20% compared to 2014, and estimated revenues amounting to [BCI] [ECI] thousand Euros, which represents a decrease by 18% compared to 2014. The discount granted to 2015 is around [BCI] [ECI] thousand Euros, which corresponds to an average discount rate that is lower by 1%.

CTT's intention to discontinue, within one year, the use of the analogue franking machinery, will be assessed by ANACOM in the course of 2016, in a separate analysis.

2.10 Spot contract conditions

CTT proposes that the minimum amount for subscribing a spot contract is increased from 500 Euros to 1000 Euros in 2016, and that this amount is updated in subsequent years to gradually reach the amount of 2500 Euros that applies to pre-active customers. According to CTT, this change aims to meet the reference value already in place for pre-active contracts, in order to put in line conditions that apply to these two modalities.

According to evidence demonstrated by CTT, there are only [BCI] [ECI] customers who subscribed spot contracts with an average annual invoicing value below 1000 Euros per year, the respective average invoicing value being around [BCI] [ECI] Euros, individually, which thus represents a total invoicing value of around [BCI] [ECI] Euros per year.

This means, taking into account CTT's information, that the increase to 1000 Euros of the minimum annual invoicing amount for subscribing a spot contract will have but a low impact on users in general and on conditions of affordability of the universal postal service.

2.11 Entry into force of prices

Under paragraph 1 of article 5 of the pricing criteria, CTT is required to notify ANACOM on an annual basis of prices to be applied for postal services integrating the universal service provision, including any alteration thereto, at least 30 days ahead of the date on which such prices take effect.



This price notification must be attached to a document attesting that tariff principles and pricing criteria are complied with (paragraph 2 of the same article 5).

By the referred 30-day deadline, in case ANACOM deems that prices presented fail to comply with principles and criteria referred to in this determination, it shall request CTT, based on a substantiated decision, to revise such prices within 15 working days (paragraph 6 of article 5). In case ANACOM remains silent by the deadline set out for the purpose, CTT is entitled to practise notified prices (paragraph 9 of article 5).

The calculation of the time period in the course of which ICP - ANACOM must reply is suspended:

- Where the referred document attesting compliance with pricing principles and criteria is not attached to the pricing communication, or where ANACOM considers that the document presented by CTT does not contain sufficient information, in which case ANACOM must request missing information within 10 working days from the date of reception of the price notification or of the defective document (paragraph 7 of article 5);
- Where ANACOM requests clarifications or additional elements of CTT (paragraph 10 of article 5).

In these situations, the calculation of the time period is resumed on the day following the reception of the attesting document without shortcomings and on the day following the reception of CTT's reply, respectively.

Alterations to prices, discounts and respective conditions must be disclosed by CTT to users prior to their entry into force (paragraph 7 of article 4). ANACOM is entitled to determine a minimum period of advance notice of any price alterations, as well as the terms for such disclosure (paragraph 8 of article 4).

In the present case, CTT's price proposal was submitted to ANACOM on 17.11.2015.

As referred earlier, ANACOM submitted to CTT three requests for information, which resulted in the suspension of the referred 30-day period of time, which had started on the day the price proposal was presented. As such, this period was suspended between 25.11.2015 and 09.12.2015 (inclusively), between 24.12.2015 and 08.01.2016 (inclusively)



e between 14.01.2016 and 15.01.2016 (inclusively). As such, the 30-day period of time during which ANACOM is required to assess CTT's proposal ends on 02.02.2016.

CTT intends new prices to take effect on 01.02.2016, in compliance with the advance notice of prices to ANACOM.

Taking into account the interests and protection of users, in the pursue and fulfilment of objectives and principles established in paragraphs 1 c) and 2 d) of article 2 of the Postal Law, ANACOM, carrying out the tasks entrusted to it under paragraph 8 of article 4 of the pricing criteria, considers that there would be a strong interest in the application of a minimum five-working-day advance notice of price alterations.

Note that in the recent past, by decisions of 21.03.2014, 27.03.2014 and 12.02.2015, this Authority also defined a five-working time-limit as the minimum period of advance notice of alterations to prices (changes with took effect in the course of 2014 and 2015).

3. Decision

In the light of the above, and whereas:

- a) The average weighted price variation of the correspondence, editorial mail and parcel basket of services complies with the applicable maximum price variation;
- b) The average weighted variation of prices of the basket of reserved services complies with the applicable maximum price variation;
- c) The rule according to which, where service modalities that present a negative margin are concerned, prices notified by CTT must result in an increase of the margin or, ultimately, in the maintenance of the margin of the service modality, is complied with;
- d) The average annual price variation of non-priority/standard mail up to 20g, in the national service, paid with stamps and postage stamps at post offices, complies with the applicable maximum price variation;
- e) The rule according to which the price of items of correspondence in the national service weighting less than 50 g, sent by users of the occasional segment, must meet with the uniform tariff principle, is complied with;



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- f) No situations of failure to comply with the principle of cost orientation of prices were identified;
- g) As a whole, CTT's price proposal complies with the principle of affordability to all users;
- h) No situations of failure to comply with the principles of transparency and nondiscrimination were identified;
- Taking into account the interests and protection of users, a minimum period of advance notice of price alterations must be defined, pursuant to paragraph 8 of article 4 of the pricing criteria,

the Management Board of ANACOM, in the exercise of tasks and powers granted to it under paragraph 1 h) and i) of paragraph 1 of article 8 and paragraph 1 a), g), h), n) and o) of article 9, both of its Statutes, approved by Decree-Law No. 39/2015, of 16 March, as well as under paragraph 1 of article 8 of Law No. 17/2012, of 26 July (as amended by Decree-Law No. 160/2013, of 19 November, and by Law No. 16/2014, of 4 April), in the exercise of assignments conferred upon it by paragraph 1 b) of article 26 of its Statutes, and under paragraph 6 of article 5 of pricing criteria for postal services that comprise the universal service, approved by determination of this Authority of 21.11.2014 (rectified by determination of 25.06.2015), hereby determines:

- That the price proposal of services that integrate the universal service, presented by CTT by letter of 17.11.2015, and amended by communications of 09.12.2015, 08.01.2016 and 15.01.2016, complies with the pricing principles and criteria for postal services that comprise the universal service;
- 2. That the disclosure and publication of new prices, including discounts and conditions for application, pursuant to article 4 of the referred pricing criteria, must take place at least five working days ahead of their date of entry into force.



Public Version

Appendix (Price proposal)

SEGMENTO OCASIONAL

Informação geral

Preços aplicáveis a qualquer pessoa singular ou coletiva que utiliza ou solicita, de forma pontual, a prestação de um serviço postal aos CTT, sem que para o efeito formalize um contrato escrito com esta entidade.

Aplicavel para o serviço nacional e internacional.

SEGMENTO CONTRATUAL

Informação geral

Preços aplicáveis a qualquer pessoa singular ou coletiva que é parte num contrato devidamente formalizado com os CTT para a prestação de serviços postais, nomeadamente, contrato de serviços postais a crédito, de pré-ativo, de máquina de franquiar ou de pronto pagamento:

 O contrato de serviços postais a crédito é destinado a clientes com uma faturação anual estimada superior a 10 000 C (dez mil Euros).

- O contrato pré-ativo é destinado a clientes que constituam um saldo inicial a seu favor no valor mínimo de 500 C (quinhentos Euros), exigindo-se neste âmbito uma faturação anual mínima de 2 500 C (dois mil e quinhentos Euros). Este contrato assume-se como uma modalidade de pagamento pré-paga.

 O contrato de máquinas de franquiar destina-se a clientes que pretendem utilizar um equipamento para a produção e franquia de objetos postais e constituise como uma modalidade de pagamento pré-paga.

~ O **contrato de pronto pagamento** é destinado a clientes que pretendem contratar serviços postais a pronto pagamento, exigindo-se uma faturação anual mínima de 1000 C (mil Euros).

Os clientes com contrato de serviços postais a crédito, que realizem o pagamento por Débito Directo B2B (Débito Directo Business to Business) até 45 dias da emissão da fatura usufruem de um desconto de 1% sobre o valor líquido da fatura.

O pagamento também pode ser efetuado num outro prazo. Neste caso, não se aplica o desconto acima referido.

Aplicável para o serviço nacional e internacional.

SERVIÇO NACIONAL

OCASIONAL

Correio Normal

Escalões de peso	Preços	
(Até 20g) formato normalizado (a)		
Selos, franquias e bithetes postais	C 0.47	
Máquinas Venda Selos	C 0.47	
. Máquinas Venda Selos - conjunto 10 franquias	C 4,70	
20g-50gl formato normalizado (a)	C 0,60	
[50g-100g]	C 0.75	
(100g-500g)	C1,40	
1500g-2Kgl	C 3,25	

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Correio Azul

Escalões de peso	Preços
(Até 20g) formato normalizado (a)	
. Setos e franquias nas estações de correio	C 0,58
. Máquinas Venda Selos	C 0,58
, Máquinas Venda Selos - conjunto 10 franquias	C 5,80
(20g-50g) formato normalizado (a)	C 0,85
IS0g-100gl	C 1.05
[100g-500g]	C 2,20
[500g-2Kgi	C 4,60

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Pré-Pagos Correio Azul

5

Formatos	Preços
Formato DL e DP (alé 20g)	C 0,58
Formato CS (até 100g)	C 1,05
Formato C4 (alé 500g)	C 2,20

- Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

- No caso de envios de Pré-Pagos Correio Azul com registo acresce o preço de C 1,60.

CONTRATUAL

Correio Normal

Escalões de peso	Preços
(Até 20g) formato normalizado (a)	C 0.37
(Até 20g) formato normalizado Máquina Franquiar Digital (a)	C 0,365
(Até 20g) formato normalizado Máquina Franquiar Analógica (a)	C 0,37
120g-50g) formato normalizado (a)	C 0,58
150g-100gi	C 0,62
1100g-500gl	C 1,30
[500g-2Kg]	C 3,00

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Correlo Azul

Escalões de peso	Preços
(Até 20g) formato normalizado (a)	C 0,52
120g-50g1 formato normalizado (a)	C 0.77
[50g-100g]	C 0,95
[100g-500g]	C 2,10
[500g-2Kg]	C 4,25

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Pré-Pagos Correio Azul

Formatos	Preços
Formato DL e DP (até 20g)	C 0,58
Formato C5 (até 100g)	C 1,05
Formato C4 (até 500g)	C 2,20

- Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

- No caso de envilos de Pré-Pagos Correio Azul com registo acresce o preço de C 1.60.

SERVIÇO NACIONAL

OCASIONAL

Correio Registado

Registo Simples

Escalões de peso	Preços
LAHE 20gl	C180
[20g-50g]	C 1,90
50g ₁ 100g	C 2,10

Registo

Escalões de peso	Preços
jAté 20gi	C 2,00
[20g-50g]	C 2,10
[50g-100g]	C 2.30
100g-500g	C 3,05
[500g-2Kg]	C 5.40

- No caso de envios de Registo com Entrega ao Próprio acresce o preço de C 0,90 e o Aviso de Receção.

Pré-Pagos Registo

Escalões de peso	Preços
Formato DL e DP (até 20g)	C 2,00
Formato C5 (até 100g)	C 2,30

VALOR DECLARADO

Escalões	Preços
Até C 500	C 2,80
Mais de C500 a C1000	C 5,60
Mais de C1000 a C2500	C 14,10
Maisde C2500 a C5000	C 28,00

CONTRATUAL

Correlo Registado

Registo Simples

Escalões de peso	Preços
IAté 20gi	C 165
[20g-50g]	C 1,70
150g-100gi	C 1,85

Registo

Escalões de peso		Preços
iAté 20gi		C 1,81
120g-50gl		C 1,90
150g-100gl		C 2,10
1100g-500gl		C 2,84
1500g-2Kgl		C 4,70

 No caso de envios de Registo com Entrega ao Próprio acresce o preço de C 0,90 e o Aviso de Receção.

Pré-Pagos Registo

Escalões de peso	Preços
Formato DL e DP (até 20g)	C 2,00
Formato C5 (até 100g)	C 2,30

VALOR DECLARADO

Escalões	Preços
Até C 500	C 2,80
Mais de C500 a C1000	C 5,60
Mais de C1000 a C2500	C 14,10
Mais de C2500 a C5000	C 28,00

SERVIÇO NACIONAL

OCASIONAL

Pré-Pagos Correio Verde

Formatos		Preços
	Formato XS (110x220 mm)	C 0.80
Envelopes	Formato 5 (162x229 mm)	C100
	Formato M (229x324 mm)	C 2,15
	Formato 5 (115×215 mm)	C 2,00
Saquetas atmofadadas Formato M (175x265 mm)	C 2,70	
	Formato L (235x340 mm)	C 4,20
	Formato M (150×130×30 mm)	C 2.40
Caixas de cartão	Formato I. (310x220x50 mm)	C 4,10
and the second se	Formato T - Prisma triangular (695x68 mm)	C 4,25
tiqueta de reul	illização (310x220 mm) Para caixa Formato L	C 4,00

- Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

- No caso de envios de Pré-Pagos Correio Verde com registo acresce o preço de C 1,60.

OUTROS PRODUTOS

Blocos de selos auto-adesivos (até 20g)

Designação	Preços
Bloco de 50 selos de correio normal	C 23,50
Bloco de 50 selos de correio azul	C29,00

Folhas de selos auto-adesivos (até 20g)

Designação	Preços
Folha de 10 selos de correio normal	C 4,70
Folha de 10 selos de correio azul	C 5,80

CONTRATUAL

	Formatos	Preços
	Formato XS (110x220 mm)	C 0.80
Envelopes	Formato S (162x229 mm)	C 100
	Formato M (229x324 mm)	C 2,15
F	Formato S (115x215 mm)	C 2,00
Saquetas	Formalo M (175x265 mm)	C 2,70
Formato ((235×340 mm)	Formalo L (235x340 mm)	C 4,20
	Formalo M (150×130×30 mm)	C2.40
Caixas de cartão	Formato L (310x220x50 mm)	C 4,10
	Formato T - Prisma triangular (695x68 mm)	C 4.25
iqueta de reul	ilização (310x220 mm) Para caixa Formato L	C 4,00

- Aplicação de descontos em função de quantidades de compra (ver labela de descontos)

- No caso de envilos de Pré-Pagos Correio Verde com registo acresce o preço de C 1.60.

NOTIFICAÇÃO / CITAÇÃO POR VIA POSTAL

Notificação Via Postal Simples

Escalões de peso	Preços	
lAlé20gi	C 2,35	
209-5091	C 2,40	
[S0g-100g]	C 2,50	
1100g-500gl	C 3,00	
1500g-2Kgi	C 5,00	

Notificação / Citação Via Postal*

Escatões de peso	Preços
Alé 20gi	C 3,15
120g-50gl	C 3,20
IS0g-100gl	C 3,33
100g-500gl	C 3,88
15009-2691	C 5,70

*Inclui Citação 2ª tentativa

SERVIÇO INTERNACIONAL

OCASIONAL

Correio Normal

Escalões de peso	Europa	Espanha	Resto de Mundo	Regime Especial (1)
(Até 20g) (a) (b)	C 0,75	C 0,65	C 0,80	C 0,75
120g-50gi (a)	C 120	C 1,05	C 1,80	C140
150g-100gl	C 1,40	C 1,30	C 2,00	C 1,60
[100g-250g]	C 2,35	C 2,15	C 3,70	C 3,50
1250g-500gl	C 4,00	C 3,70	C 6,50	C 6,20
[500g-1Kg]	C 6,80	C 6,40	C 13,00	C 12,00
ltKg-2Kgl	C 11,75	C 11,00	C 20,00	C 19,50

la) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Ibi Preço aplicável aos Bilhetes Postais

(D Regime Especial: Guiné - Bissau, S. Tomé e Príncipe

Correio Azul

Escalões de peso	Europa	Resto do Mundo	
(Até 20g) (a)	C 2.45	C 2,55	
(20g-50g) (a)	C 3,10	C 3,20	
150g-100gl	C 3,60	C 3,70	
(100g-250g)	C 4,70	C 4,90	
[250g-500g]	C 6,40	C 9.00	
1500g-1Kgl	C 9,60	C 16.SO	
l1Kg-2Kgl	C 15,50	C 24,20	

(a) Aos objetos não normalizados destes escalões aplica- se o preço do escalão seguinte

Pré-Pagos Correlo Azul Internacional

Formatos	Europa	Resto do Mundo
Formato DL e DP (até 20g)	C 2,45	C 2,55
Formato CS (até 100g)	C 3,60	C 3,70
Formato C4 (até 250g)	C 4,70	C 4,90

 Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

CONTRATUAL

Correio Normal

Escalões de peso	Europa	Espanha	Resto do Mundo	Regime Especial (1)
[Até 20g] (a) (b)	C 0,67	C 0,56	C 0,76	C 0,70
120g-50gl (a)	C 1.15	C 1,00	C 1,70	C 1,35
IS0g-100gl	C 1,35	C 1,25	C 1,90	C 1,50
[100g-250g]	C 2.30	C 2,10	C 3,60	C 3,40
[250g-500g]	C 3,90	C 3,65	C 6,10	C 6,00
ISOOg-1Kgl	C 6,70	C 6,25	C 12,50	C 11,75
l1Kg-2Kgl	C 11,25	C 10,50	C 19,50	C 19,25

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escatão seguinte

(b) Preço aplicável aos Bilhetes Postais

(1) Regime Especial: Guine-Bissau, S. Tomé e Príncipe

Correio Azul

Escalões de peso	Europa	Resto do Mundo
lAté 20gl (a)	C 2,30	C 2,40
(20g-50g) (a)	C 2,90	C 3,00
[50g-100g]	C 3,25	C 3,50
[100g-250g]	C 4,40	C 4,60
1250g-500gl	C 5,80	C 8,00
1500g-1Kgl	C 8,70	C 15,40
likg-2Kgi	C 14,00	C 23,40

(a) Aos objetos não normalizados destes escatões aptica-se o preço do escalão segunte

Pré-Pagos Correio Azul Internacional

Formatos	Europa	Rêsto do Mundo
Formato DL e DP laté 20g)	C 2,45	C 2,55
Formato CS (até 100g)	C 3,60	C 3,70
Formato C4 (até 250g)	C 4,70	C 4,90

- Aplicação de descontos em função de quantidades de compra

lver tabela de descontos)

SERVIÇO INTERNACIONAL

OCASIONAL

Correio Registado

Registo

Escalões de peso	Europa	Resto do Mundo
IAle 20gl	C3.20	C 3,30
120g-50gl	C 3,60	C 3.90
(50g-100g)	C 3.90	C 4,30
1100g-250gl	C 5,00	C 5.80
[250g-500g]	C 6,50	C 9 10
[500g-1Kg]	C 9.60	C 16,60
liKg-2Kgl	C 15,50	C 24,30

 No caso de envios de Registo com Entrega ao Próprio acresce o preço de C 110 e o Aviso de Receção.

Pré-Pagos Registo Internacional

Formatos	Europa	Resto do Mundo
Formato DL (até 20g)	C 3,20	C 3,30
Formato C5 (até 100g)	C 3,90	C 4.30

VALOR DECLARADO

Escolões	Preços
Aié C 500	C 2,80
Mais de C.500 a C1000	C 5,60
Maisde C1000 a C2500	C 14,10
Mais de C2500 a C5000	C 28,00

CONTRATUAL

Correio Registado

Registo_

Escalões de peso	Europa	Resta do Munda
l Até 20gi	C 2,95	C 3,05
120g-50g!	C 3,35	C 3,70
150g-100gl	C 3,60	C 4,10
100g-250g	C 4,60	C 5,50
[250g-500g]	C 6,20	C 8,90
[500g-1Kg]	C 9.10	C 15,80
IIKg-2Kg	C 14,50	C 23,60

No caso de envios de Registo com Entrega ao Próprio acresce o preço de C 110 e o Aviso de Receção

Pré-Pagos Registo Internacional

Formatos	Europa	Resto do Mundo
Formato DL (até 20g)	C 3,20	C 3,30
Formato CS (alé 100g)	C 3.90	C 4.30

VALOR DECLARADO

Escalões	Preços
Até C 500	C 2,80
Mais de C500 a C1000	C5.60
Mais de C1000 a C2500	C 14.10
Mais de C2 500 a C 5 000	C 28,00

SERVIÇO INTERNACIONAL

OCASIONAL

Correio Económico - Regime Especial (1)

Escalões de peso	Preços
Até 20gl (a)	C 0,47
(20g-50g) (a)	C 0,60
iSOg-100gl	C 0,75
(100g-250g)	C140
i250g-500gi	C1.40
(SOOg-1Kgl	C 3,25
l1Kg-2Kgl	C 3.25

(V Regime Especial: Guné-Bissau e S. Tomé e Príncipe (a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Pré-Pagos Correio Verde Internacional

	Formatos	Preços
Envelopes	Formato \$ (162x229 mm)	C 2,10
	Formato S (115x215 mm)	C 4,20
Saquetas almofadadas	Formato M (175x265 mm)	C 11,00
	Formato L (235x340 mm)	C 18,00

 Aplicação de descontos em lunção de quantidades de compra (ver labela de descontos)

- No caso de envios de Pré-Pagos Correio Verde Internacional com registo acresce o preço de C 1,85.

Outros produtos

Sex.

Blocos de selos auto-adesivos (até 20g)

Designação	Preços
Bloco de 50 selos Correio Normat - preço base	C37,50
Europa	C37,50

Folhas de selos auto-adesivos (até 20g)

Designação	Preços
Folha de 10 selos Correio Normal - preço base Europa	C 7,50

CONTRATUAL

Correio Económico - Regime Especial (I)

Escalões de peso	Preços
iAté20gi (a)	C0,47
(20g-50g) (a)	C 0,60
150g-100gl	C 0,75
[100g-250g]	C1,40
1250g-500gl	C140
1500g-1Kgl	C 3,25
(1Kg-2Kgi	C3,25

(V Regime Especial: Guiné-Bissau e S. Tomé e Príncipe

(a) Aos objetos não normalizados destes escalões aplica- se o preço do escalão segunte

Pré-Pagos Correio Verde Internacional

	Formatos	Preços
Envelopes	Formato 5 (162x229 mm)	C 2,10
	Formato S (115x215mm)	C 4,20
Saquetas almofadadas	Formato M (175x265 mm)	C 11,00
	Formato E 1235×340 mm	C18,00

 Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

+ No caso de envios de Pré-Pagos Correio Verde Internacional com registo acresce o preço de C 185.

Correio Internacional

5

Para efeitos da aplicação das zonas de taxação de correspodencias são considerados como pertencentes à Europa os seguintes países:

Albânia	Moldávia
Alemanha	Montenegro
Áustria	Noruega
Bélgica	Países Baixos
Bielorússia	Polónia
Bósnia e Herzegóvina	Reino Unido
Bulgária	Roménia
República Checa	Sérvia
Chipre	Suecia
Croácia	Suíça
Dinamarca	Turquia
Espanha	Ucrânia
Estováquia	Andorra
Eslovénia	Gibraltar
Espanha	Liechtenstein
Estónia	Мопасо
Federação Russa	São Marino
Finlândia	Vaticano
França	
Grécia	
Hungria	
Irlanda	
Islândia	
Itália	
Kososvo	
Letónia	
Lituânia	
Luxemburgo	
Macedônia	
Malta	

ÅMBITO NACIONAL

REGIME CONTRATUAL - Serviços postais a crédito, pré-alivo e pronto pagamento

CORREIO NORMAL	
Quantidade mensal de objetos expecidos	Taxa de desconto
De 0 a 299 999	0.0%
De 300 000 a 449 999	0,5%
De 450 000 a 649 999	1,5%
De 650.000 a 899.999	2,7%
De 900 000 a 1 199 999	5,0%
Igual ou superior a 1200,000	8,3%

CORREJO AZUL	
Quantidade mensal de objetos expedidos	Taxa de desconto
De 0 a 1 2 4 9	0,0%
De1250a3299	2,0%
De 3.300 a 15.499	3,0%
De 16 500 a 81 999	4,0%
De 82.000 a 164.999	5,0%
De 165 000 a 329 999	6,0%
Igual ou superior a 330 000	7,5%

Condições de aplicação das Tabelas de Descontos

 As labelas de desconto são de aplicação progressiva, i e , a taxa de desconto correspondente a cada escalão aplica, se à expedição de envios nesse escalão.

A titulo de exemplo, para um cliente com uma quantidade mensal de objetos enquadrável no terceiro escatão da tabela de descontas:

Aos primeiros objetos (os do primeira escatão) não se aplica descanto;

. Sobre as objetos seguintes (lumite superior do segundo deduzido do lumite superior do primeiro escolão) aplica-

se o desconto correspondente po segundo escaldo;

Sobre os restantes inúmero de objetos enviados deduzido do limite supenor do segundo escatãol aplica-se o desconto carrespondente oo terceiro escatão.

2 Na modalidade de serviços postais a crédito, a aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.

3 Descontos aplicáveis por remetente

Descontos de leitura automática (aplicáveis a correio entregue em Balcões de Correio Empresarial e a RSF)

	Sem CBC*	Com CBC*
Nº de objetos mensais	Taxa de leitura automática do endereço alfa numérico >= 75%	Taxa de leitura automática de CBC° com informação completa >= 85%
Igual ou superior a 200.000	3,0%	4,0%

*CBC - Código de barras de cliente com informação completa (informação full) de acordo com o Manual de Endereçamento CTT

Condições de aplicação deste desconto

5

Para a aplicação do desconto de CBC as expedições têm de ser entregues segregadas das restantes expedições de correio

AMBITO NACIONAL

REGIME CONTRATUAL, - Máquina de franquiar

Máquina de franquiar digital

Escalões (valor de consumo mensol por móquina)	Taxa de descento
De C 500 a C 9 999 99	3,25%
De C 10 000 a C 49 999,99	3,75%
Mais de C 50 000	4,25%

Descontos a aplicar por consumo total de máquina de franquiar, que íncide sobre todos os produtos franquiados neste lipo de máquina. Os produtos admissíveis nesta forma de franquia no ámbito Nacionat são: Correio Normal, Correio Azul, Correio Registado, Livros e Direct Mail

REGIME CONTRATUAL - Serviços postais a crédito, pré-alivo e pronto pagamento

CORREIO REGISTADO	
Quantidade mensal de objetos expedidos	Taxa de desconto
De O a 109 999	0,00%
De 110 000 a 329 999	0,65%
De 330.000 a 829 999	0,75%
De 830.000 a 2 199 999	1.00%
Igual ou superior a 2 200.000	1,25%

Desconto adicional de produção própria de código de barras Track& Trace 0,25%

Condições de aplicação das Tabelas de Descontos

 As tabetas de desconto são de aplicação progressiva, i.e., a taxa de desconto correspondente a cada escalão aplica-se à expedição de envios nesse escalão

A lítulo de exemplo, para um cliente com uma quantidade mensol de objetos enquadrável no terceiro escolão do tabela de descontos.

. Aos primeiros objetos los do primeiro escalão) não se oplica desconto,

. Sobre as objetas seguintes filmile superior da segunda deduzida da limite superior do primeiro escaldo) aplicase o desconto correspondente ao segundo escaldo,

Sobre os restantes (número de objetos en viados deduzido da limite supenor do segundo escalão) aplica- se a desconto correspondente ao terceiro escalão.

2 Na modalidade de serviços postais a crédito, a aplicação de descuntos está condicionada à inexistência de faturas vencidas e não pagas.

3 Descontos aplicáveis por remetente

3

ÅMBITO NACIONAL

REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

NOTIFICAÇÕES/ CITAÇÕES POR VIA POSTAL	
Quantidade mensal de objetos expectidos	Taxa de desconto
De O a 69.999	0,00%
De 70.000 a 199 999	0.65%
De 200 000 a 499 999	0,75%
De 500.000 a1 499 999	1.00%
Igual ou superior a 1.500.000	1,25%

Desconto adicional de produção própria de código de barras Track& Trace: 0,25%

Condições de aplicação das Tabelas de Descontos

1. As tabelas de desconto são de aplicação progressiva, Lei, a taxa de desconto correspondente a cada escalão aplica-se à expedição de envios nesse escalão

A titulo de exemplo, para um cliente com uma quantidade mensal de objetos e nquadrável no tercero escatão da tabelo de descontos

Aos primeiros abjetos fos do primeiro escaldo) não se aplica descanto;

... Sobre os objetos seguintes (limite superior do segundo deduzido do Imite superior do primeiro escaldo) aplicase o desconto correspondente do segundo escaldo,

Sobre os restantes (número de objetos en mados deduzido do lumite superior do segundo escaldo) aplico-se o descento Ebrespondente do tercero escaldo

2 Na modalidade de serviços postais a crédito, a aplicação de descontos estacondicionada a nexistência de faturas vencidas e não pagas.

3. Descontos aplicáveis por remetente.

PRE-FRANQUIADOS

(Descontos a atribuir por aquisição/compra)

PRÉ-PAGOS CORREIO VERDE

Escalões (nº de objetos)	Taxa de desconto
De 100 a 249	1,5%
De 250 a 499	2,5%
Igual ou superior a 500	5.0%

PRÉ-PAGOS CORREIO AZUL

Escalões (nº de objetos)	Taza de desconto
De 250 a 999	3,0%
De 1000 a 9 999	5,0%
De 10 000 a 99 999	7.5%
Igual ou superior a 100 000	10,0%

Noto Descontos de quantidade a atribuir por aquisição/compra. Não acumulável nacional e internacional.

	/	
~	3	
-		

ÅMBITO INTERNACIONAL

REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREIO NORMAL	
Quantidade mensai de objetos expecidos	Taxa de desconto
De 0 a 3 999	0,0%
De 4000 a 5 999	2,5%
De 6000 a 11,999	4,0%
Igual ou superior a 12.000	5,0%

CORREIO AZUL INTERNACIONAL		
Quantidademensal de objetos expedidos	Taxa de desconto	Ö
De 0 a 24	0,0%	
De 25 a 49	1,0%	
De 50 a 99	2,0%	
De100 a 249	3,0%	
Igual ou superior a 250	4,0%	

Condições de aplicação das Tabelas de Descontos

 As tabelas de desconto são de aplicação progressiva, i.e., a taxa de desconto correspondente a cada escalão aplica-se à exocórção de envios nesse escalão

A filuto de exemplo, poro um cliente com uma quantidade mensal de objetos enquaardvetno terceiro escalão da tabeta de descantos.

Aos primeiros objetos los do primeiro escatão) não se aplica desconto;

Sobre as objetos seguintes (limite superior do segundo deduzido do limite superior do primeiro escoldo)

aplica-se o desconto correspondente ao segundo escaldo,

. Sobre os restantes (número de abjetos envidos deduzido do límite supenior do segundo escatão) apuca-se o desconta correspondente ao ferceiro escolão

 Na modalidade de Serviços postais a crédito, a aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.

3. Descontos aplicáveis por remetente.

BEGIME CONTRATUAL - Máquina de franquiar

Máquina de franquiar digital

Escolões (volor de consumo mensol por máquino)	Taxa de desconto
De C 500 a C 9 999,99	3.25%
De C 10 000 a C 49 999 99	3.75%
Mais de C 50 000	4,25%

Descontos a aplicar por consumo total de máquina de franquiar, que incide sobre todos os produtos franquiados neste tipo de máquina. Os produtos admissíveis nesta forma de franquia no âmbito Nacional são: Correio Normal, Correio Azut, Correio Registado, Livros e Direct Mail Internacional.

ÅMBITO INTERNACIONAL

REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREJO REGISTADO	
Quantidade mensal de objetos expedidos	Taxa de desconto
De 0 a 799	0,00%
De 800 a 2.699	0,40%
De 2 700 a 4 999	0,50%
De 5 000 a 14.999	0,65%
Igual ou superior a 15 000	0,75%

Desconto adicional de produção própria de código de barras Track& Trace; 0.25%

Condições de aplicação das Tabelas de Descontos

1 As tabelas de desconto são de aplicação progressiva, i.e., a taxa de desconto correspondente a cada escalão aplica-se à expedição de envios nesse escalão,

A liuío de exemplo, para um cliente com uma quantidade mensal de objetos e ngudaravel no trecerco e su uíão da tabela de descontos.

Aos primeiros abjetos los do primeiro escalão) não se aplico desconto;

Sabre os objetos seguintes flumite superior da segunda deduzida da lumite superior da primeiro escalão) áplica- se o desconto carrespondente do segundo escalão,

- Sobre os restantes (numero de objetos enviados deduzido do límile superior do segundo escalão) aplico-seo descanto correspondente oo terceiro escalão.

7 Na modalidade de serviços postais a crédito, a aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.

3. Descontos aplicáveis por remetente.

PRÉ-FRANOUIADOS

(Descontos a atribuir por aquisição/compra)

PRÉ-PAGOS CORREIO VERDE

Escalões (nº de objetos)	Taxa de desconto
De 100 a 249	1,5%
De 250 a 499	2.5%
Igual ou superior a 500	5,0%

PRÉ-PAGOS CORREIO AZUL

5

Escalões (nº de objetos)	Taxa de desconto
De 10 a 24	4,0%
De 25 a 49	5,5%
De 50 a 99	7.0%
De 100 a 249	8.5%
Igual ou superior a 250	10,0%

Noto: Descontos de quantidade a atribuir por aquisição/compra. Não acumulável nacional e internacional.

SERVIÇO NACIONAL

JORNAIS, PUBLICAÇÕES PERIÓDICAS E LIVROS (a)

Preçário Bonificado

1

Escalões de Peso	Preços
Até 100 g	C 0,217/obj. + C 0,820/Kg
Mais de 100 g até 250 g	C 0,140/obj. + C 1,572/Kg
Mais de 250 g até 500 g	C 0,102/obj. + C 1,973/Kg
Mais de 500 g até 2.000 g	C 1,110/obj. + C 0,459/Kg

(a) - Preços aplicáveis aos Livros, Jornais e Publicações Periódicas, podendo os mesmos serem beneficiários do Incentivo à Leitura ou enquadradas no acordo estabelecido com as Associações de Imprensa, em conformidade com a Norma 40.

Por solicitação dos editores, e mediante análise casuística e existência de capacidade operacional, os envios poderão ser efetuados através da linha operacional de correio azul, devendo, os respetivos invólucros apresentar a impressão da eliqueta identificadora do correio azul. Para os envios efetuados nestas condições, o valor do porte é acrescido de 10%, no caso de publicações diárias e semanais, e acrescido de 20%, no caso de publicações com periodicidade superior.

No caso dos envios de livros com registo acresce ao valor do porte o preço de C1,60.

SERVIÇO NACIONAL

CORREIO EDITORIAL (a) (b)

Publicações Periódicas e Não Periódicas

Escalões de Peso	Preços
[Até 20g]	€ 0,27
[20g-50g]	€ 0,34
[50g-100g]	€ 0,37
[100g-120g]	C 0,49
[120g-140g]	€ 0,53
[140g-160g]	€ 0,55
[160g-180g]	€ 0,64
[180g-200g]	€ 0,71
[200g-250g]	C 0,85
[250g-300g]	€1,00
(300g-350g)	€ 1,10
[350g-400g]	C 1,17
[400g-450g]	€ 1,22
[450g-500g]	€ 1,28
[500g-750g]	€1,88
[750g-1000g]	€ 2,12
[1000g-1500g]	€2,35
[1500g-2000g]	€ 2,80

(a) Preços aplicáveis a todas as publicações de natureza não publicitária que não reunam condições para beneficiarem do preçário bonificado

(b) Preços aplicáveis às expedições dentro de cada região (Continente e Regiões Autónomas) e às expedições CAM (Continente, Açores e Madeira).

5

SERVIÇO INTERNACIONAL

JORNAIS, PUBLICAÇÕES PERIÓDICAS, LIVROS E CORREIO EDITORIAL INTERNACIONAL

NORMAL

Escalões de peso	Preços
Ештора	
Até 20 g	€ 0,537/obj. + € 0,000/Kg
Mais de 20 g até 100 g	€ 1,100/obj. + € 0,638/Kg
Mais de 100 g até 250 g	€ 0,963/obj. + € 5,685/Kg
Mais de 250 g até 500 g	€ 1,878/obj. + € 3,697/Kg
Mais de 500 g até 2.000 g	€ 3,888/obj. + € 2,821/Kg
Resto do Mundo	
Até 20 g	C 0,674/obj. + C 0,000/Kg
Mais de 20 g até 100 g	€ 1,465/obj. + € 1,381/Kg
Mais de 100 g até 250 g	€ 1,841/obj. + € 7,732/Kg
Mais de 250 g até 500 g	€ 3,786/abj. + € 5,887/Kg
Mais de 500 g até 2.000 g	€ 4,637/obj. + € 8,357/Kg
Regime Especial (1)	
Até 20 g	C 0,442/obj. + C 0,000/Kg
Mais de 20 g até 100 g	€ 0,819/obj. + € 1,798/Kg
Mais de 100 g até 250 g	€ 1,290/obj. + € 5,409/Kg
Mais de 250 g até 500 g	C 2,653/obj. + C 4,12/Kg
Mais de 500 g até 2.000 g	€ 2,984/obj. + € 6,168/Kg

(1) Regime Especial: Guiné-Bissau, S. Tomé e Príncipe

No caso dos envios de tivros com registo acresce ao valor do porte o preço de C 1,85,

SERVIÇO INTERNACIONAL

JORNAIS, PUBLICAÇÕES PERIÓDICAS, LIVROS E CORREIO EDITORIAL INTERNACIONAL

ECONÓMICO

Escalões de peso	Preços
Europa	
Até 20 g	€ 0,431/obj. + € 0,000/Kg
Mais de 20 g até 100 g	€ 0,743/obj. + € 0,430/Kg
Mais de 100 g até 250 g	€ 0,650/obj. + € 3,837/Kg
Mais de 250 g até 500 g	€ 1,267/obj. + € 2,495/Kg
Mais de 500 g até 2.000 g	€ 2,624/obj. + € 1,904/Kg
Resto do Mundo	
Até 20 g	€ 0,438/obj. + € 0,000/Kg
Mais de 20 g até 100 g	€ 0,806/obj. + € 0,760/Kg
Mais de 100 g até 250 g	€ 1,012/obj. + € 4,252/Kg
Mais de 250 g até 500 g	€ 2,083/obj. + € 3,237/Kg
Mais de 500 g até 2.000 g	€ 2,550/obj. + € 4,597/Kg
Regime Especial (1)	
Até 100 g	€ 0,173/obj. + € 0,655/Kg
Mais de 100 g até 250 g	€ 0,112/obj. + € 1,256/Kg
Mais de 250 g até 500 g	€ 0,083/obj. + € 1,577/Kg
Mais de 500 g até 2.000 g	€ 0,888/obj. + € 0,365/Kg

(1) Regime Especial: Guiné-Bissau, S. Tomé e Príncipe e Timor-Leste

No caso dos envios de lívros com registo acresce ao valor do porte o preço de C1,85

Preços 2016

Encomenda Normal Nacional

	Via	Superfície			
ESCALÕES DE PESO	ZONAS				
	П	T2			
Até 2Kg	C 4,90	C 5,70			
2Kga5Kg	C 5,90	C 7,10			
5Kg a 10Kg	€ 8,90	C 10,30			

T1, T2 - em função do código postal de origem e de destino

ESCALÕES DE PESO	PERCURSO						
	C/A/C	C/M/C	A/M/A	A/A	M/M		
Até 2Kg	C 7,60	C 6,95	C7.40	C 6.00	C 5,70		
2Kg a 3Kg	C9,70	C 9,30	C 9,40	C7,20	C 7,00		
3Kg a 4Kg	C 9,90	C 10,00	C 9,95	C7,30	C 7,10		
4Kg a SKg	C 10,75	C10,40	C 10,60	C7,50	C7,40		
5Kg a 6Kg	C 14,50	C14,00	C 14,30	C 10,00	C 9,80		
6Kg a 7Kg	C 16,50	C16,20	C 16,35	C10,50	C 10,20		
7Kg a 8Kg	C 18,00	C 17,50	C 17,75	€ 10,90	C 10,70		
8Kg a 9Kg	C 18,50	C 18,10	C18,35	C 11,10	C 10,80		
9Kg a 10Kg	C 18,80	C 18,50	C 18,90	C 11,30	C 10,90		

C - Continente

A - Açores

M - Madeira

SE

IL OF FORTUNE CONTINUES												
Código Postal	1	2	3	4	5	6	7	8	9 (A) P	9(A)	9040	9(M)
1	TI	n	T1	T1	72	72	12	T2	C/A/C	C/A/C	C/M/C	C/M/C
2	n	TI	T3	T1	72	τı	T1	T2	C/A/C	C/A/C	C/M/C	C/M/C
3	п	ті	T1	T1	71	T1	12	T 2	C/A/C	C/A/C	C/M/C	с/м/с
4	п	ħ	ті	п	Γī	T2	T2	T2	C/A/C	C/A/C	C/M/C	с/м/с
5	72	T2	τı	T1	TI	τι	72	T2	C/A/C	C/A/C	С/м/С	С/м/С
6	72	71	т	Τ2	n	Tt	т	Ŧ2	C/A/C	C/A/C	С/М/С	с/м/с
7	T2	Ŧ1	T2	T2	т2	п	TI	TI	C/A/C	C/A/C	С/м/с	
8	72	72	12	T2	T2	T2	τı	73	C/A/C	C/A/C	С/М/С	С/м/С
9 (A) e	C/A/C	TT	A/A	A/M/A	A/M/A							
9 (A) P	C/A/C	A/A	т	A/M/A	A/M/A							
9 (M)	с/м/с	C/M/C	C/M/C	C/M/C	C/M/C	С/м/С	C/M/C	C/M/C	A/M/A	A/M/A	TI	м/м
9 (M')	C/M/C	С/м/С	A/M/A	A/M/A	м/м	TI						

A e A - duas guarsquer ithas dos Açores; M e M' - duas guarsquer ilhas da Madeira

ZONAS: Encomenda Normal

Via Aérea

Preços 2016

5

Encomenda Internacional

ESCALÕES DE PESO	ZONAS				
	1	2	3	4	
Até 1Kg	C 23,65	C 27,80	C 33,30	C 40,55	
De 1Kg a 2Kg	C26,25	C26,25 C 31,45		C 55,65	
De 2Kg a 3Kg	C 29,10 C 35,35		C 49,40	C 70,45	
De 3Kg a 4Kg	C 30,25	C 37,75	C 57,45	C 85,55	
De 4Kg a 5Kg	C 33,00	C 41,25	C 65,50	C 100,35	
De 5Kg a 6Kg	C 36,90	C 46,80	C73,60	C 115,45	
De 6Kg a 7Kg	C 38,00	C 49,00	C 81,65	C 130,25	
De 7Kga 8Kg	C 40,50	C 52,50	C 89,70	C 145,10	
De 8Kg a 9Kg	C 43,00	C 56,25	C 97,25	C 159,90	
De 9Kga 10Kg	C 45,50	C 59,75	C 107,10	C 174,70	

Encomenda Internacional 2016 - Zonas

ZONA 1			
Alemanha	Espanha	Itália	Suiça
Andorra	França	Liechtenstein	Vaticano
Austria	Gibraltar	Luxemburgo	
Bélgica	Holanda	Mónaco	
ZONA2			
Atbânia	Estovenia	Leiónia	Suécia
Angola	Estonia	Lituânia	Turquia
Bielorússia	Finlândia	Macedônia	Ucrânia
Bósnia - Herzegovina	Grā-Bretanha	Malla	
Bulgária	Crécia	Moçambique	
Cabo Verde	Gune-Bissau	Moldávia	
Checa, Rep	Hungria	Noruega	
Chipre	ilhas Faroč	Polónia	
Croácia	irlanda	Roménia	
Dinamarca	islândia	São Tomé e Principe	
Estováquia	K050V0	Sérvia e Montenegro	
ZONA 3			
Álnca do Sul	Costa do Marlen	Irão	Ruanda
Angula	Costa Rica	traque	S. Christophele Nevis
Anligua e Barbuda	Cuba	Israel	S. Pierrele Miquelon
Arábia Saudita	Curação	lamaica	S. Vicent e Grenadines
Argétia	Djibuti	lordânia	Saint Martin
Argentina	Dominica	Kuwat	Santa Helena
Arménia	Dominicana (Rep.)	Lespio	Santa Lucia
Aruba	Egipto	Libano	Senegat
Ascenção	ElSalvador	Libéria	Serra Leoa
Bahamas	Emirados Árabes Unidos	Libia (Jamahiriya Libia)	Siria
Bahrain	Equador	Madagascar	Somália
Barbados	Eritreia	Malawi	Suazilándia
Bebre	Estadus Unidos América	Mali	Sudão
Benm	Eliopia	Martosus	Sudão do Sul
Bermudas	Fatkland, thas (Matvinas)	Martínica	Suriname
Bolivia	Federação Russa	Mauricias	Tanzānia
Botswana	Cabão	Mauritânia	Timor-Lesle
Brasil	Câmbia	México	Togo
Burkina Faso	Gedrgia	Montserrat	Trindade e Tobago
Burundi	Ghana	Namibia	Trislão da Cunha
Camarões	Grenada	Nicarágua	Tunisia
Canadá Esumes libes	Gronelândia	Niger	Turcas e Caicus, Ilhas
Cayman, lihas Centro-Africana (Rep 1	Guadalupe Guatemala	Nigéria Omão	Uganda
Chade	Guaremaia Guiana	Panama	Uruguai Veiluzuela
Chile	Guana Francesa	Paraguai	Virgens, Ilhas
Colômbia	Gune	Peru	Zâmbia
Comores	Guiné Equatoriat	Qatar	Zimbabwe
Congo	Haiti	Quénia	
Congo - Rep. Dem	Honduras	Reunião e Mayotte	
ZONA4			
Aleganistão	Filipinas	Nepal	SriLanka
Austrália	Hong Kong	Nova Caledónia	Tailándia
Azerbaijão	India	Nova Zelândia	Taiwan
Bangladesh	Indonésia	Papua Nova - Guiné	Tajiquistão
Brunei Darussalam	Japão	Paquistão	Tonga
Bulão	Kiribatı	Pitcain, ilhas	Turkmenistão
Cambodja	L908	Polinésia Francesa	Tuvalu
Cazaquistão	Масац	Quirguistão	U/bequistão
China (Rep. Pop.)	Malásia	Salomão Ilhas	Vanuatu
Cook, lihas	Maldivas	Samoa Americana	Vietnam
Corcia Sul	Mongólia	Samoa Ocidental	Wailis e Futuna
Coreia, Rep. Dem. Pop.	Myanmar	Seychelles	Yémen
Fidu	Nauru	Singapura	

5

ÂMBITO INTERNACIONAL

REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

ENCOMENDA INTERNACIONAL				
Quantidade mensat de objetos expecidos	Taxa de desconio			
De Q a 9	0,0%			
De 10 a 24	2.0%			
De 25 a 49	4,0%			
De 50 a 99	5,0%			
De 100 a 249	6,0%			
De 250 a 499	7,0%			
Igual ou superior a 500	7,5%			

Condições de aplicação da Tabela de Descontos

1 As tabelas de desconto são de aplicação progressiva, i.e., a taxa de desconto correspondente a cada escalão aplica-se a expedição de enviros nesse escalão.

A titulo de exemplo, para um cliente cam uma quantidade mensal de objetos enquadravet no terceiro esculao da tabeta de descontos

. Aos primeiros objetos los do primeiro escalda) não se aplico desconto,

. Sobre os objetos seguintes (limite superior do segundo deduzido do limite superior do primeiro escaldo) aplica- se o desconto correspondente ao segundo escaldo,

Sobre os restantes (número de objetos enviados deduzido do limite superior do segundo escaldo) aplico- se o desconto correspondente ao terceiro escaldo.

2 Na modalidade de serviços postais a crédito, a aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.

3. Descontos aplicáveis por remetente:

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