



# Decision on the universal postal service price proposal,

# notified by CTT - Correios de Portugal, S.A.

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## 1. Introduction

By letter dated 17.12.2014, CTT - Correios de Portugal, S.A. (CTT) submitted to ICP - Autoridade Nacional das Comunicações (ICP-ANACOM), a price and discount proposal in the scope of the universal postal service, intended to be applied with effect as from 01.02.2015, except for the price proposal for newspapers, periodicals and books, intended to enter into force on 01.06.2015.

CTT's price proposal must meet criteria for postal services that comprise the universal service (pricing criteria), defined by determination of ICP - ANACOM of 21.11.2014, under paragraph 3 of article 14 of Law No. 17/2012, of 26 April (Postal Law), as amended by Decree-Law No. 160/2013, of 19 November, and by Law No. 16/2014, of 4 April.

Following this Authority's urges, through faxes dated 22.12.2014<sup>1</sup> and 14.01.2015<sup>2</sup>, CTT submitted, respectively by letters dated 07.01.2015 and 19.01.2015, received at ICP - ANACOM on the same dates, additional information and clarifications on the referred price proposals. In the referred letter of 19.01.2015, CTT also presented amendments to its initial price proposal.

Moreover, by letter dated 14.01.2015, received at ICP - ANACOM on the same date, CTT made a correction in conditions for applying discount tables for the national service, identified by mistake in the information submitted earlier.

By fax dated 20.01.2015, ICP - ANACOM notified CTT that the (ongoing) analysis called into question the conformity of the price proposal with all pricing criteria.

By letter of 06.02.2015, CTT made adjustments to its price proposal, further to which the company also notified that the new date for entry into force of the tariff would be 01.03.2015, except for the price proposal concerning newspapers, periodicals and books, the date of entry into force of which remained 01.06.2015.

 $<sup>^{\</sup>rm 1}$  Request for information made under paragraphs 7 and 10 of article 5 of the pricing criteria.

<sup>&</sup>lt;sup>2</sup> Request for additional information and clarifications made pursuant to paragraph 10 of article 5.





The price proposal concerns services that integrate the universal postal service, referred to in paragraph 1 of article 12 of the Postal Law, and covered by article 14 of the same Law<sup>3</sup>. As such, the following services are covered by the proposal:

- a) services of a national scope: standard mail, priority mail, registered mail, easy mail, books, newspapers, periodicals and editorial mail, standard parcels, postal summonses and notifications (reserved services) and insured items;
- b) services of an international scope: standard mail, priority mail, registered mail, prime priority mail, easy mail, economic mail special regime, books, newspapers, periodicals and editorial mail, standard parcels and insured items.

The proposal shows the following characteristics:

- a) As regards the basket of services comprising items of correspondence, parcels, books, newspapers, periodicals and editorial mail, CTT's proposal corresponds, in overall terms, to an average annual price change by 2.3%;
- b) Specifically as regards books, newspapers and periodicals in the national service, which according to CTT benefit from the reading encouragement arrangement or are integrated in the framework of an agreement concluded between CTT and press associations, the price change is proposed to reach, on 01.06.2015, around 15% (an increase already provided for in the scope of the referred agreement), which corresponds, in average annual terms, to a change by 12.1%. CTT propose that national editorial mail prices, as well as international tariffs for books, newspapers, periodicals and editorial mail are maintained (as also provided for in the scope of the referred agreement);
- c) For reserved services (postal summonses and notifications service), the price proposal corresponds to an average annual price change by 3.8%;
- d) Reduction of the value of discount rates that apply to the national standard mail.

<sup>&</sup>lt;sup>3</sup> As regards services that integrate the universal service, CTT's proposal does not include only tariffs applicable to the special price arrangement, governed by article 14-A of the Postal Law, such as for example standard bulk mail.



## 2. Analysis of the conformity of the price proposal

## 2.1 Principle of uniform tariff

Prices of items of correspondence in the national service weighting less than 50 g, sent by users in the occasional segment, must comply with the principle of uniform tariff, where a single price is applied throughout the national territory (paragraph 2 of article 3 of the pricing criteria) <sup>4</sup>.

For the purpose of the application of the principle of uniform tariff, the following service modalities are deemed to be covered, in their various formats and weight steps (paragraph 3 of article 3):

- a) Priority/blue mail;
- b) Non-priority/standard mail;
- c) Easy mail;
- d) Registered mail and insured mail;
- e) Postal summons and notifications service (reserved services).

It is clear that CTT's price proposal is in compliance with the principle of uniform tariff.

## 2.2 Prices of the correspondence, editorial mail<sup>5</sup> and parcel services

The average weighted price change of the correspondence<sup>6</sup>, editorial mail and parcel basket of services must not exceed, in 2015, CPI + 1.6%, in average nominal terms (paragraph 2 of article 8).

CPI means the inflation forecasted by the Government for 2015 and as such entered in the State Budget Report (paragraph 2 of article 2), that is, CPI = 0.7%.

This means that the average weighted price change of the correspondence, editorial mail and parcel basket of services must not exceed 2.3% (= 0.7 + 1.6%), in 2015.

<sup>&</sup>lt;sup>4</sup> Articles referred to in this document concern the pricing criteria, defined in 21.11.2014, except where other documents are specifically mentioned.

<sup>&</sup>lt;sup>5</sup> Editorial mail corresponds, in this scope, to offers made available by CTT for books, newspapers, periodicals and editorial mail, in the scope of the universal postal service. For reasons of simplification, the whole of these offers are referred to as "editorial mail".

<sup>&</sup>lt;sup>6</sup> Except for bulk mail, which is applied article 14-A of the Postal Law, and the postal summons and notifications service (postal services reserved to CTT), which are applied a specific maximum price change.



The price proposal presented by CTT results in an overall average annual change by 2.3%, in compliance with the applicable maximum price change.

Table 1 presents a summary of price changes proposed by CTT, per service, destination and segment.

Table 1 - Proposal for price changes for the correspondence, editorial mail and parcel services for 2015

	price changes for the correspondence,		
		One-off change on 01.03.2015	Average annual change in 2015
CORRESPONDENCE	NATIONAL SERVICE		
	Standard mail	5.2%	5.6%
	Priority mail	7.1%	6.6%
Occasional	Registered mail	0.5%	1.8%
	Easy mail	0.0%	0.7%
	Variation rate for the Occasional Segment	3.2%	3.8%
	Standard mail	3.0%	3.6%
	Priority mail	6.3%	5.3%
Contractual	Registered mail	-1.3%	-0.6%
	Easy mail	0.0%	0.8%
	Variation rate for the Contractual Segment	0.5%	1.1%
CORRESPONDENCE	INTERNATIONAL SERVICE		
	Standard mail (b)	0.0%	0.5%
	Priority mail	7.2%	8.8%
Occasional	Registered mail	-2.0%	-0.6%
	Prime priority mail	0.1%	1.0%
	Easy mail	4.7%	3.9%
	Variation rate for the Occasional Segment	0.2%	1.1%
	Standard mail (b)	0.0%	0.4%
	Priority mail	7.2%	9.0%
0	Registered mail	-3.8%	-2.1%
Contractual	Prime priority mail	0.0%	0.1%
	Easy mail	5.2%	4.3%
	Variation rate for the Contractual Segment	0.5%	1.5%
TO	TAL - CORRESPONDENCE	1.2%	1.8%
INSURED MAIL (IM)		0,0%	1.0%
	NATIONAL SERVICE		
	National by land	3.3%	3.9%
PARCELS	National by air	4.2%	5.2%
	INTERNATIONAL SERVICE	2.4%	2.2%
	NATIONAL SERVICE		
	Subsidised system (books, newspapers and		
EDITORIAL MAIL (a)	periodicals)	14.9%	12.1%
(u)	Non-subsidised system (editorial mail)	0.0%	2.9%
	INTERNATIONAL SERVICE	0.0%	0.0%
	OVERALL CHANGE	1,8%	2.3%
	OVERALL CHAINGE	1,8%	2.3%

Source: CTT and ICP-ANACOM.

## 2.3 Service modalities with negative margin

Without prejudice to compliance with the maximum annual price change of the correspondence, editorial mail and parcel basket of services, in case of service modalities that present a negative

<sup>(</sup>a) Change on 01.06.2015.

<sup>(</sup>b) Includes the International Economic Mail service - Special Regime (items of correspondence for Guinea-Bissau and São Tomé and Príncipe).



margin, prices notified by CTT must result in an increase of the margin or, ultimately, in the maintenance of the margin of the service modality (paragraph 5 of article 8).

ICP - ANACOM deems that this provision is not complied with where the margin<sup>7</sup> is negative in 2013 (last year for which annual data from CTT's cost accounting system is available<sup>8</sup>) and a further deterioration is estimated to occur until 2015<sup>9</sup>. As such:

- 2013 margin < 0, and</li>
- 2013 margin > 2014 margin > 2015 margin.

According to the referred analysis methodology and available information, situations of non-conformity with this rule were not identified.

## 2.4 Maximum price change of standard mail up to 20g, in the occasional segment

Under article 9 of the pricing criteria, the average annual price change of non-priority/standard mail up to 20g, in the national service, paid with stamps and postage stamps at postal establishments, must not exceed 7.5%, in nominal terms.

CTT propose, for 2015, for the price of stamps and postage stamps for national standard mail up to 20g, in the occasional segment, a one-off change, on 01.03.2015, by 7.1% (increasing from €0.42 to €0.45), which means an average annual price change by 7.3% (Table 3) for this service, which is thus in compliance with the rule laid down.

Table 2 - Price proposal for national standard mail up to 20g in the occasional segment

	Average price 2014 (1)	Average price 2015 (1)	Average annual change
National Standard Mail up	€ 0.4147	€ 0.4450	7.3%
to 20g (stamps and postage stamps)	Current price	Price in 01.03.2015	One-off change
	€ 0.4200	€ 0.4500	7.1%

(1) Average price weighted by the number of working days during which the various prices were/will be in force. Source: CTT and ICP-ANACOM.

<sup>&</sup>lt;sup>7</sup> Mark-up compared to revenues.

<sup>8</sup> Reported by CTT to ICP - ANACOM by letter received on 17.07.2014. Results the audit to which is currently under way.

<sup>&</sup>lt;sup>9</sup> Using estimates and forecasts presented by CTT for 2014 and 2015, in the scope of the price proposal under analysis, in its letter of 06.02.2015.



Notwithstanding the price increase proposed by CTT, it is estimated that the margin for this service, which has been negative (by ((BCI) (ECI) % according to results of CTT's cost accounting system in 2013 and by (BCI) (ECI) % according to results of CTT's cost accounting system in the first half of 2014), remains negative in 2015.

## 2.5 Maximum price change of reserved services

The average weighted change of prices for reserved services (postal summonses and notifications service) must not exceed, in 2015, CPI + CPICF - 3.5%, in average nominal terms (paragraph 2 of article 10 of the pricing criteria).

### Given that:

- CPI means the inflation forecasted by the Government for 2015 and as such entered in the
   State Budget Report for 2015 (paragraph 2 of article 2), that is, CPI= 0.7%;
- CPICF corresponds to the difference between the inflation value forecasted for 2014 in the 2015 State Budget Report (0%) and the inflation value (CPI) that had been forecasted for 2014 in the 2014 State Budget Report (1%), that is CPICF = -1,0% (=0% 1%),

then the maximum price change of reserved postal services is -3.8% (= 0.7% - 1.0% -3.5%).

For reserved services, CTT propose, as follows from the above-mentioned provision, a nominal decrease of prices. CTT's price proposal results in an overall average annual change by 3.8%, in compliance with the applicable maximum price change (Table 4).

Table 3 - Proposal reserved services price change

	One-off change on 01.03.2015	Average annual change in 2015
SIMPLE NOTIFICATION BY POST	-4.8%	-3.7%
SUMMON AND NOTIFICATION BY POST	-4.7%	-3.8%
OVERALL CHANGE	-4.7%	-3.8%

Source: CTT and ICP-ANACOM.



## 2.6 General principle of cost orientation

Prices of postal services that integrate the universal service provision must comply with the principle of cost-orientation of prices, so as to encourage an efficient provision of the universal service [point b) of paragraph 1 of article 3].

Without prejudice to the application of specific provisions provided for in articles 8, 9 and 10 of the pricing criteria, already analysed in preceding chapters, in a first analysis this Authority considers that the general principle of cost orientation of prices is not complied with where the following conditions occur:

- a) Where the margin<sup>10</sup> is positive in 2014 and increases in 2015;
- b) Where the margin is negative and 2014 and deteriorates (is even more negative) in 2015.

Furthermore, where an increase of the positive margin or a deterioration of the negative margin is estimated, this Authority considers that the principle of cost orientation of prices is complied where one of the following situations occurs:

- a) The price proposal represents an increase of average annual prices for a service the margin of which deteriorates;
- b) The price proposal represents a reduction of average annual prices for a service the margin of which increases;
- c) The margin of the service is close to zero, a margin in the range of [-5%; 5%] being deemed to be a "close to zero margin";
- d) The margin estimated for 2015 is very close to the margin for 2014, the margin being deemed to be "close" where the margin change, in percentage points (p.p.) lies in the range of [-1 p.p.; 1 p.p.];
- e) The service concerned has an irrelevant weight in the amount of total revenues of the universal postal service (weight not exceeding 0.5%).

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<sup>&</sup>lt;sup>10</sup> Mark-up compared to revenues.





In the light of the above, and taking into account information available on revenues, costs and traffic, concerning results of CTT's cost accounting system for 2013<sup>11</sup>, reported by CTT to ICP - ANACOM by letter received on 17.07.2014, as well as estimates and forecasts presented by CTT for 2014 and 2015<sup>12</sup>, in the scope of the price proposal under analysis, no situations of failure to comply with the principle of cost orientation of prices were identified (Table 5).

 $<sup>^{\</sup>rm 11}$  Results the audit to which is currently under way.

<sup>&</sup>lt;sup>12</sup> Values presented by CTT in its letter of 06.02.2015.



Table 4 - Margins according to service

	2014 (a)	2015 (a)				
Occasional + contractual segment	Mg (%)	Mg (%)	Average annual price change	One-off price change	Mg change	Mg value
			change		[-1;1]	[-5% ; 5%]
National service correspondence	(BCI)		+	+	No	(BCI)
Standard mail			+	+	No	
Priority mail			+	+	Yes	
Registered mail			-	-	No	
Simple registration			+	+	No	
Delivered by hand			+	0%	No	
Personal registration			+	+	Yes	
Easy mail			+	0%	No	
International service correspondence			+	+	No	
Standard mail (b)			+	0%	No	
Priority mail			+	+	No	
Registered mail			-	-	No	
Delivered by hand			-	-	No	
Personal registration			+	+	No	
Prime Priority mail (c)			+	+	No	
Easy mail			+	+	No	
Total Correspondence			+	+	No	
Editorial Mail			+	+	No	
National service			+	+	No	
National subsidised system			+	+	No	
National non-subsidised system			+	0%	Yes	
International service			0%	0%	Yes	
Parcels			+	+	Yes	
National service			+	+	No	
International service			+	+	Yes	
Insured Mail			+	0%	No	
Total		(ECI)	+	+	No	
Reserved service						
Summons and notifications by post	(BCI)		-	-	No	
Simple notification by post			-	-	No	
Summon and notification by post		(ECI)	-	-	No	(ECI)

<sup>&</sup>quot;+" means a price increase. "-"means a price reduction.

For the contractual segment, CTT propose to update the price of the national standard mail up to 20g to 0.363, introducing a price differentiation for the franking machines arrangement, with the definition of a price for digital franking machines (0.36) and another for analogue franking machines (0.37).

<sup>(</sup>a) Source: CTT's letter of 06.02.2015

<sup>(</sup>b) Includes the International Economic Mail service - Special Regime (items of correspondence for Guinea-Bissau and São Tomé and Príncipe)

<sup>(</sup>c) (BCI) (ECI).





The results of the cost accounting system currently reported by CTT to ICP - ANACOM do not include disaggregated information that enable unit costs for the analogue franking machine arrangement from being distinguished from unit costs for the digital franking machine arrangement.

According to CTT, the analogue franking machine arrangement, compared to the provision of services on credit payment, cash and pre-active terms, entails additional significant operational costs, among which CTT highlight:

- i. Maintenance of a monitoring team responsible for checking equipment;
- ii. Maintenance of a dedicated computer platform;
- iii. Long loading time (customer service), which could take as long as 20 minutes per operation, as this is a technology over 30 years of age.

CTT add that the use of analogue franking machines has caused significant constraints at the level of the protection of revenues, given that the customer itself introduces the price, which entails a lengthy and expensive acceptance process, associated to the verification of whether processed prices conform to prices in force. According to CTT, this is not the case for other contractual means (credit payment, cash, pre-active payment and digital franking machine).

In the light of available information and data conveyed by CTT, the price proposal indicates that it is associated to differences in costs, and there are no evidences of failure to comply with the principle of cost orientation of prices.

As regards national priority mail up to 20 g, in the occasional segment, CTT proposes a one-off increase, on 01.03.2015, by 10%, where the price for this service increases from 0.50 to 0.55. The last price increase for this service took place in 2012, when the price increased from 0.47 to 0.50. Even so, it is estimated that this service will continue to show a negative margin.

As far as international priority mail is concerned, which according to CTT is based on the Exprès service of the Universal Postal Union (UPU), the proposal for update (increase) of prices takes into

<sup>&</sup>lt;sup>13</sup> According to results of CTT's cost accounting system, the margin for this service was (BCI) (ECI) % in 2013 and (BCI) (ECI) in the first half of 2014.





account additional costs associated to the introduction of the *track&trace*<sup>14</sup> system for this type of mail in 2014.

According to CTT, the introduction of the requirement for the incorporation of the *track&trace* system, decided at UPU's congress held in Doha, led to the payment of additional terminal charges, depending on the quality performance at the destination country, for international priority mail items exchanged between postal operators<sup>15</sup>.

## 2.7 General principle of affordability to all users

Prices of postal services that integrate the universal service provision must comply with the principle of affordability to all users [point a) of paragraph 1 of article 3].

In the application and verification of the general principle of affordability to all users, and without prejudice to the application of pricing rules provided for in articles 8, 9 and 10, analysed earlier, ICP - ANACOM must into account, specifically (article 7):

- a) Family expenditure with postal services;
- b) Information collected by ICP ANACOM in the scope of postal service consumption and satisfaction surveys (for example residential and business customers);
- c) Price increases that, while required in the scope of the application of the principle of costorientation of prices, may put at risk the commercial viability of users (companies) of the service, in case the service is a critical input to their activity and service expenses play a relevant role to their financial position;
- d) The need to prevent price increases from entailing sharp traffic falls, namely due to the elasticity of demand and/or its transfer to electronic communications means, with a subsequent increase of unit costs, which could lead to a spiral process jeopardizing the economic and financial viability of the universal service provision.

According to data from the 2010/2011 Enquiry to Family Expenses pursued by INE (the National Statistical Institute), postal services have but a negligible weight in the shopping basket of

<sup>&</sup>lt;sup>14</sup> Service which provides the user with information on the state and location of the postal item.

<sup>&</sup>lt;sup>15</sup> Vide, specifically, articles RL 140, 190, 218 and 219 of UPU's Letter Post Manual (http://www.upu.int/uploads/tx sbdownloader/actInFourVolumesLetterPostManualEn.pdf).





Portuguese families (around 3€ in a total of 20 thousand Euros per year, that is, they represent in average 0.02% of total annual expenses; on the contrary, expenses with communication services amount in average to around 662€ per year).

Moreover, according to the Survey on the Use of Postal Services developed by ICP - ANACOM between November and December 2014<sup>16</sup>, it was found that, in average, the average monthly expense of respondents with postal services was around 2.6 Euros. Note that around 50.4% of respondents that addressed the question on average monthly expenses with postal services referred that they have no monthly expenses with postal services.

On the other hand, the price increase proposed by CTT for the delivery of books, newspapers and periodicals in the national service, which according to CTT benefit from the reading encouragement arrangement or are integrated in the framework of an agreement concluded between CTT and press associations, must be stressed. For these postal items, which represent the majority of traffic and revenues with the delivery of newspapers and periodicals distributed by CTT in the scope of the universal service and a little less than (BCI) (ECI) % of total revenues of the whole proposal under analysis, CTT propose a price change, on 01.06.2015, by around 15%, which corresponds, in average annual terms, to a change by 12.1%.

This service has presented a highly negative margin, which leads to the need to improve this margin, given the application in parallel of the general principle of cost orientation of prices and likely implications in the development of effective competition.

In this scope, the affordability of the service may be hindered with the introduction of high increases in prices aimed to eliminate the service's negative margin, in case these increases are introduced at short notice and within a short time period, due to the impact of these price increases on users of the service and the subsequent ability of the latter to pass on these increases in good time, specifically in the amount of subscription of newspapers and periodicals. In this specific case, this aspect is safeguarded by the fact that the increase proposed by CTT is

<sup>&</sup>lt;sup>16</sup> Source: ANACOM, "Survey on the Use of Postal Services - 2014". Methodological Note: The universe defined for the Survey on the Use of Postal Services is made up of individuals of either sex aged 15 years old or older, residing in conventional dwellings, as their usual residence, located in Mainland Portugal or the Autonomous Regions (the Azores and Madeira). The sample included 1340 interviews stratified according to NUTS II region. Data were collected via computer-assisted telephonic interviews (CATI), on the basis of a questionnaire prepared by ICP - ANACOM. The fieldwork took place between 3 November and 3 December 2014 and was undertaken by Nielsen. The observation unit was the person. Results were recalibrated so as to ensure the social and demographic structure of the Portuguese population aged 15 years old or older, according to results of INE's 2011 Census. The maximum margin of error of primary level results of a survey with a random sample of 1340 interviews is +/- 2.7 p.p. for a 95% confidence interval.





already provided for since 2013, in an agreement concluded between CTT and press associations, as well as by the fact that this service may enjoy a co-payment (ex- paid mail) by the State, and as such the price effectively invoiced by CTT to editors is lower than the established price.

In the light of the above, it is deemed that the price proposal presented by CTT for the delivery of books, newspapers and periodicals in the national service, complies with the principle of affordability of prices, and does not question the affordability of the service on the part of users, especially of editors.

In view of the above analysis, and taking also into account the overall application of pricing criteria (namely established maximum price changes and the application of the principle of cost-orientation of prices), it is deemed that, as a whole, CTT's price proposal complies with the principle of affordability to all users.

## 2.8 Principles of transparency and non-discrimination

Pricing criteria lay down that prices of postal services must comply with the principles of transparency and non-discrimination [point c) of paragraph 1 of article 3], being incumbent on CTT to publish in an appropriate manner and to regularly supply users and postal service providers with accurate and up-to-date information on prices, discounts and conditions associated to services that integrate the universal service provision (paragraph 1 of article 4).

The language used in the referred publication must be clear, allowing any user to understand and calculate the price to be paid, irrespective of the service and available mail modalities. This publication must be made, at least, at a specific address at CTT's website, which must be permanently updated, and it must also be available at any location where services are provided (including post stations and post offices). Any alterations to prices, discounts and respective conditions must be disclosed by CTT to users prior to their entry into force (paragraph 2 read in conjunction with paragraphs 3, 6 and 7 of article 4).

CTT must also notify ICP-ANACOM of the referred Internet address, ICP - ANACOM being entitled to create at its own website a direct electronic link to that address. ICP - ANACOM already provides at its website a direct link to CTT's website where the universal postal service tariffs are available.



It is deemed that the disclosure and publication of prices, discounts and other associated conditions, in the terms referred above, will contribute to the compliance with the principle of transparency, as well as to prevent any anti-competitive and discriminatory behaviour, given that, from the outset, prices and other conditions are known by competitors and by the regulator.

ICP - ANACOM will monitor compliance by CTT with disclosure and publication obligations laid down in article 4 of the pricing criteria.

### 2.9 Discounts

The price proposal presented by CTT includes a reduction of discount rates according to the invoicing, which applies to national standard mail in the contractual segment, thus covering the delivery both of contractual standard mail covered by the current price proposal and of bulk mail<sup>17</sup> (vide Table 6).

Table 5 - Change of National Standard Mail discount rates

	ST	ANDARD MAIL			
Monthly billing steps	discount rate for cre	rate, cash discount rate and dit payment with direct debit n 45 days B2B	Discount rate for credit paymer without direct debit		
	2014	2015	2014	2015	
10 000 € to 49 999.99 €	0.5%	0.3%			
50 000 € to 99 999.99 €	1%	0.5%			
100 000 € to 249 999.99 €	2%	1%	1%	0,5%	
250 000 € to 499 999.99 €	4%	2%	2%	1%	
500 000 € to 1 499 999.99 €	8%	4%	4%	2%	
1 500 000 € or more	10%	5%	5%	2.5%	

Source: CTT letters of 17.12.2014 and 14.01.2015 and information disclosed by CTT on discounts currently applied (http://www.ctt.pt/dotAsset/3b423168-e363-4622-9a0e-a0b2937beb81.pdf).

According to CTT, this proposal aims, on the one hand, to mitigate duplication that existed after the introduction of special prices for bulk mail and, on the other, to encourage the application of discounts according to the rate of automatic reading of correspondence, thus placing greater importance on quality discounts, fostering the efficiency of mail handling operations and also promoting some acceptance activities.

According to evidence presented by CTT in its letter of 19.01.2015, the expected impact of this change in contractual customers of the tariff under analysis (that is, except for bulk mail)

 $<sup>^{17}</sup>$  Which is not covered by the price proposal under consideration, as prices for this type of items are governed by specific rules provided for in article 14-A of the Postal Law.





corresponds, in overall terms, to a reduction to around half the average total discount, which already has a irrelevant weight in total (gross) revenues of the service, corresponding to less than (BCI) (ECI) % of revenues (vide Table 7). CTT add that this change in discounts impacts especially standard bulk mail customers.

Table 6 - Impact of the change applied to discount rates

	Applicati	ion of the current discount table			Applicat	ion of the cur	rent discoun	t table
	Gross revenues	Net revenues	Discounts	Average discount	Gross revenues	Net revenues	Discounts	Average discount
National standard mail	(BCI)							(ECI)

Unit: thousands of Euros

(1) The amount of discounts does not include additional discounts applied to the automatic reading of addresses (value estimated for 2014: 4.1 million €)

Source: CTT letter No. 50177, of 19.01.2015.

CTT further informed that, at present, in Lisbon, the only business mail counter operates at Cabo Ruivo, the business mail counter at Pinheiro de Fora having stopped operating.

## 2.10 Entry into force of prices

Under paragraph 1 of article 5 of the pricing criteria, CTT is required to notify ICP-ANACOM on an annual basis of prices to be applied for postal services integrating the universal service provision, including any alteration thereto, at least 30 days ahead of the date on which such prices take effect.

This price notification must be attached to a document attesting that tariff principles and pricing criteria are complied with (paragraph 2 of the same article 5).

By the referred 30-day deadline, in case ICP-ANACOM deems that prices presented fail to comply with principles and criteria referred to in this determination, it shall notify CTT, based on a substantiated decision, that the company is required to revise such prices within 15 working days (paragraph 6 of article 5). In case ICP - ANACOM remains silent by the deadline set out for the purpose, CTT is entitled to practise notified prices (paragraph 9 of article 5).

The calculation of the time period in the course of which ICP - ANACOM must reply is suspended:

- Where the referred document attesting compliance with pricing principles and criteria is not attached to the price communication, or where ICP-ANACOM considers that the





document presented by CTT does not contain sufficient information, in which case ICP-ANACOM must request missing information of CTT within 10 working days from the date of reception of the price notification or of the defective document (paragraph 7 of article 5);

Where ICP-ANACOM requests clarifications or additional elements of CTT (paragraph 10 of article 5).

In these situations, the calculation of the time period is resumed on the day following the reception of the attesting document without shortcomings and on the day following the reception of CTT's reply, respectively.

Alterations to prices, discounts and respective conditions must be disclosed by CTT to users prior to their entry into force (paragraph 7 of article 4). ICP-ANACOM is entitled to determine a minimum period of advance notice of any price alterations, as well as the terms for such disclosure (paragraph 8 of article 4).

In the present case, CTT's price proposal was submitted to ICP - ANACOM on 18.12.2014.

As referred earlier, ICP - ANACOM submitted to CTT two requests for information, which resulted in the suspension of the referred 30-day period of time, which had started on the day the price proposal was presented. As such, this period was suspended between 22.12.2014 and 07.01.2015 (inclusively) and between 14.01.2015 and 19.01.2015 (inclusively). As such, the 30-day period of time during which ICP - ANACOM is required to assess CTT's proposal ends on 19.02.2015.

CTT intends new prices to take effect after that date, in compliance with the advance notice of prices to ICP - ANACOM.

Taking into account the interests and protection of users, in the pursue and fulfilment of objectives and principles established in paragraphs 1 c) and 2 d) of article 2 of the Postal Law, ICP - ANACOM, carrying out the tasks entrusted to it under paragraph 8 of article 4 of the pricing criteria, considers that a minimum five-working-day advance notice of price alterations should apply.

Note that last year, by decisions of 21.03.2014 and 27.03.2014, this Authority also defined the time-limit of five-working days as the minimum period of advance notice of alterations to prices.



## 3. Decision

In the light of the above, and whereas:

- The average weighted price change of the correspondence, editorial mail and parcel basket of services complies with the applicable maximum price change;
- b) The rule provided for in paragraph 5 of article 8 of the pricing criteria, according to which, in case of service modalities that present a negative margin, prices notified by CTT must result in an increase of the margin or, ultimately, the maintenance of the margin of the service modality;
- c) The average annual price change of non-priority/standard mail up to 20g complies with the applicable maximum price change;
- d) The average weighted change of prices of reserved services complies with the applicable maximum price change;
- e) Situations of failure to comply with the principle of cost orientation of prices have not been identified:
- f) As a whole, CTT's price proposal complies with the principle of affordability to all users;
- g) Taking into account the interests and protection of users, a minimum period of advance notice of price alterations must be defined, pursuant to paragraph 8 of article 4 of the pricing criteria;
- h) Under article 37 c) of ICP ANACOM's Statutes, it is incumbent on ICP ANACOM's Advisory Council to provide an opinion, specifically, on prices and tariffs of the universal service;

the Management Board of ICP-ANACOM, in the exercise of powers granted to it under paragraph 1 b), d), h) and n) of paragraph 1 of article 6 and point b) of article 26, both of its Statutes, approved by Decree-Law No. 309/2001, of 7 December, as well as under paragraph 1 of article 8 of Law No. 17/2012, of 26 July, as amended by Decree-Law No. 160/2013, of 19 November, and by Law No. 16/2014, of 4 April, and under paragraph 6 of article 5 of pricing criteria for postal





services that comprise the universal service, approved by determination of this Authority of 21.11.2014, hereby determines:

- That the price proposal of services that integrate the universal service, presented by CTT by letter of 17.12.2014, and amended by communications of 14.01.2015, 19.01.2015 and 06.02.2015, complies with the pricing principles and criteria for postal services that comprise the universal service;
- 2. That the disclosure and publication of new prices, including discounts and conditions for application, pursuant to article 4 of the referred pricing criteria, must take place at least five working days ahead of the date of entry into force;
- 3. To submit the price proposal presented by CTT the opinion of ICP ANACOM's Advisory Council, under article 37 c) of this Authority's Statutes, any developments arising herefrom being notified to CTT in due time.





**Appendix (Price proposal)** 

#### SEGMENTO OCASIONAL

### Informação geral

Preços aplicáveis a qualquer pessoa singular ou coletiva que utiliza ou solicita, de forma pontual, a prestação de um serviço postal aos CTT, sem que para o efeito formalize um contrato escrito com esta entidade.

Aplicável para o serviço nacional e internacional.

#### SEGMENTO CONTRATUAL

#### Informação geral

Preços aplicáveis a qualquer pessoa singular ou coletiva que é parte num contrato devidamente formalizado com os CTT para a prestação de serviços postais, nomeadamente, contrato de serviços postais a crédito, de pré-ativo, de máquina de franquiar ou de pronto pagamento:

- O contrato de serviços postais a crédito é destinado a clientes com uma faturação anual estimada superior a 10 000 € (dez mil Euros).
- O contrato pré-ativo é destinado a clientes que constituam um saldo inicial a seu favor no valor mínimo de 500 € (quinhentos Euros), exigindo-se neste âmbito uma faturação anual mínima de 2 500 € (dois mil e quinhentos Euros). Este contrato assume-se como uma modalidade de pagamento pré-paga.
- O contrato de máquinas de franquiar destina-se a clientes que pretendem utilizar um equipamento para a produção e franquia de objetos postais e constitui-se como uma modalidade de pagamento pré-paga.
- O contrato de pronto pagamento é destinado a clientes que pretendem contratar serviços postais a pronto pagamento, exigindo-se uma faturação anual mínima de 500 € (quinhentos Euros).

Aplicável para o serviço nacional e internacional.

### SERVIÇO NACIONAL

### OCASIONAL

#### Correio Normal

Escalões de peso	Preços
[Até 20g] formato normalizado (a)	
. Selos, franquias e bilhetes postais	€ 0,45
. Máquinas Venda Selos	€ 0,45
. Máquinas Venda Selos - conjunto 10 franquias	€ 4,50
[20g-50g] formato normalizado (a)	€ 0,60
[50g-100g]	€ 0,75
[100g-500g]	€ 1,40
[500g-2Kg]	€ 3,25

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

#### Correio Azul

Escalões de peso	Preços
[Até 20g] formato normalizado (a)	
. Selos e franquias nas estações de correio	€ 0,55
. Máquinas Venda Selos	€ 0,55
. Máquinas Venda Selos - conjunto 10 franquias	€ 5,50
[20g-50g] formato normalizado (a)	€ 0,80
[50g-100g]	€ 1,00
[100g-500g]	€ 2.10
[500g-2Kg]	€ 4,45

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

#### Pré-Pagos Correio Azul

Formatos	Preços
ormato DL e DP (até 20g)	€ 0,55
Formato C5 (até 100g)	€ 1,00
Formato C4 (até 500g)	€ 2,10

Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

### CONTRATUAL

#### Correio Normal

Escalões de peso	Preços
[Até 20g] formato normalizado (a)	€ 0,363
[Até 20g] formato normalizado Máquina Franquiar Digital (a)	€ 0,36
[Até 20g] formato normalizado Máquina Franquiar Analógica (a)	€ 0,37
[20g-50g] formato normalizado (a)	€ 0,58
[50g-100g]	€ 0,62
[100g-500g]	€ 1,30
[500g-2Kg]	€ 3,00

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

#### Correio Azul

Escalões de peso	Preços
Até 20g) formato normalizado (a)	€ 0,50
[20g-50g] formato normalizado (a)	€ 0,74
[50g-100g]	€ 0,90
[100g-500g]	€ 2,00
[500g-2Kg]	€ 4,20

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

### Pré-Pagos Correio Azul

Formatos	Preços
Formato DL e DP (até 20g)	€ 0,55
Formato C5 (até 100g)	€ 1,00
Formato C4 (até 500g)	€ 2,10

<sup>-</sup> Aplicação de descontos em função de quantidades de compra (vertabela de descontos)

<sup>-</sup> No caso de envios de Prê-Pagos Correio Azul (sobrescritos pré-franquiados) com registo acresce o preço de  $\leqslant$  1,60.

<sup>-</sup> No caso de envios de Pré-Pagos Correio Azul (sobrescritos pré-franquiados) com registo acresce o preço de  $\in$  1,60.

SERVIÇO NACIONAL

OCASIONAL

## Correio Registado

Registo Simples

Escalões de peso	Preços
[Até 20g]	€ 1,80
[20g-50g]	€ 1,90
[50g-100g]	€ 2,10

Registo em Mão

Escalões de peso	Preços
[Até 20g]	€ 2,00
[20g-50g]	€ 2,10
[50g-100g]	€ 2,30
[100g-500g]	€ 3,05
[500g-2Kg]	€ 5,40

Registo Pessoal (a)

Escatões de peso	Preços
[Até 20g]	€ 2,90
[20g-50g]	€ 3,00
[50g-100g]	€ 3,20
[100g-500g]	€ 3,95
[500g-2Kg]	€ 6,30

(a) A este preço acresce o Aviso de Receção

Pré-Pagos Registo em Mão (a)

Escalões de peso	Preços
Formato DL e DP (até 20g)	€ 2,00
Formato C5 (até 100g)	€ 2,30

<sup>(</sup>a) Sobrescritos pré-franquiados

## CONTRATUAL

## Correio Registado

Registo Simples

Escalões de peso	Preços
[Até 20g]	€ 1,65
[20g-50g]	€ 1,72
[50g-100g]	€ 1,85

Registo em Mão

Escalões de peso	Preços
[Até 20g]	€ 1,82
[20g-50g]	€ 1,92
[50g-100g]	€ 2,12
[100g-500g]	€ 2,84
[500g-2Kg]	€ 4,70

Registo Pessoal (a)

Escalões de peso	Preços
Até 20g]	€ 2,72
[20g-50g]	€ 2,82
[50g-100g]	€ 3,02
[100g-500g]	€ 3,74
[500g-2Kg]	€ 5,60

(a) A este preço acresce o Aviso de Receção

Pré-Pagos Registo em Mão (a)

Escalões de peso	Preços
Formato DL e DP (até 20g)	€ 2,00
Formato C5 (até 100g)	€ 2,30

(a) Sobrescritos pré-franquiados

PREÇOS 2015 SERVIÇO NACIONAL OCASIONAL

Pré-Pagos Correio Verde

	Formatos	Preços
	Formato XS (110x220 mm)	€ 0,75
Envelopes	Formato S (162x229 mm)	€ 0,90
	Formato M (229x324 mm)	€ 2,10
Saquetas almofadadas	Formato S (115x215 mm)	€ 2,00
	Formato M (175×265 mm)	€ 2,70
	Formato L (235x340 mm)	€ 4,20
Caixas de cartão	Formato M (150x130x30 mm)	€ 2,40
	Formato L (310x220x50 mm)	€ 4,10
	Formato T - Prisma triangular (695x68 mm)	€ 4,25
igueta de reu	tilização (310x220 mm) Para caixa Formato L	€ 4,00

- · Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)
- No caso de envios de Pré-Pagos Correio Verde (sobrescritos pré-franquiados) com registo acresce o preço de € 1,60.

VALOR DECLARADO / SEGURO EXTRA

Escalões	Preços
Até € 500	€ 2,80
Mais de € 500 a € 1 000	€ 5,60
Mais de € 1 000 a € 2 500	€ 14,10
Mais de € 2 500 a € 5 000	€ 28,00

#### CONTRATUAL

Pré-Pagos Correio Verde

	Formatos	Preços
Envelopes Fo	Formato XS (110x220 mm)	€ 0,75
	Formato S (162x229 mm)	€ 0,90
	Formato M (229x324 mm)	€ 2,10
Saquetas almofadadas Formato M (175x265 mm) Formato L (235x340 mm)	Formato S (115x215 mm)	€ 2,00
	Formato M (175x265 mm)	€ 2,70
	Formato L (235x340 mm)	€ 4,20
Caixas de cartão	Formato M (150x130x30 mm)	€ 2,40
	Formato L (310x220x50 mm)	€ 4,10
	Formato T · Prisma triangular (695x68 mm)	€ 4,25
iqueta de reu	tilização (310x220 mm) Para caixa Formato L	€ 4,00

<sup>-</sup> Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

VALOR DECLARADO / SEGURD EXTRA

Escalões	Preços
Até € 500	€ 2,80
Mais de € 500 a € 1 000	€ 5,60
Mals de € 1 000 a € 2 500	€ 14,10
Mais de € 2 500 a € 5 000	€ 28,00

<sup>-</sup> No caso de envios de Pré-Pagos Correio Verde (sobrescritos pré-franquiados) com registo acresce o preço de € 1.60.

SERVIÇO NACIONAL

OCASIONAL

OUTROS PRODUTOS

Blocos de selos auto-adesivos (até 20g)

Designação	Preços
Bloco de 50 selos de correio normal	€ 22,50
Bloco de 50 selos de correio azul	€ 27,50

Folhas de selos auto-adesivos (até 20g)

Designação	Preços
Folha de 10 selos de correio normal	€ 4,50
Folha de 5 selos de correio azul	€ 2,75

## CONTRATUAL

## NOTIFICAÇÃO / CITAÇÃO POR VIA POSTAL

Notificação Via Postal Simples

Escalões de peso	Preços
[Até 20g]	€ 2,45
[20g-50g]	€ 2,50
[50g-100g]	€ 2,60
[100g-500g]	€ 3,15
[500g-2Kg]	€ 5,15

## Notlficação / Citação Vla Postal \*

Escalões de peso	Preços
[Até 20g]	€ 3,30
[20g-50g]	€ 3,35
[50g-100g]	€ 3,45
[100g-500g]	€ 4,05
[500g-2Kg]	€ 5,95

<sup>\*</sup> Inclui Citação 2ª tentativa

SERVIÇO INTERNACIONAL

OCASIONAL

#### Correio Normal

Escalões de peso	Europa	Espanha	Resto do Mundo	Regime Especia (1)
[Até 20g] (a) (b)	€ 0,72	€ 0,62	€ 0,80	€ 0,75
[20g-50g] (a)	€ 1,20	€ 1,05	€ 1,80	€ 1,40
[50g-100g]	€ 1,40	€ 1,30	€ 2.00	€ 1,60
[100g-250g]	€ 2,35	€ 2,15	€ 3,70	€ 3,50
[250g-500g]	€ 4,00	€ 3,70	€ 6,50	€ 6,20
[500g-1Kg[	€ 6,80	€ 6.40	€ 13,00	€ 12,00
[1 Kg-2Kg]	€ 11,75	€ 11,00	€ 20,00	€ 19,50

- (a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte
- (b) Preço aplicável aos Bilhetes Postais
- (1) Regime Especial: Guiné-Bissau, S. Tomé e Príncipe e Timor Leste

Pré-Pagos Correio Normal Internacional (blocos de 5 unidades)

Formatos	Europa	Resto do Mundo
Formato DL e DP (até 20g)	€ 3,60	€ 4,00
Formato C5 (até 100g)	€7,00	€ 10,00

Preço de referência considerado: Europa exceto Espanha

### CONTRATUAL

#### Correio Normal

Escalões de peso	Енгора	Espanha	Resto do Mundo	Regime Especia (1)
[Até 20g] (a) (b)	€ 0,67	€ 0,56	€ 0,76	€ 0,70
[20g-50g] (a)	€ 1,15	€ 1,00	€ 1,70	€ 1,35
[50g-100g]	€ 1,35	€ 1,25	€ 1,90	€ 1,50
[100g-250g]	€ 2.30	€ 2,10	€ 3,60	€ 3,40
[250g-500g]	€ 3,90	€ 3,65	€ 6,10	€ 6,00
[500g-1Kg]	€ 6,70	€ 6,25	€ 12,50	€ 11,75
[1Kg-2Kg]	€ 11,25	€ 10,50	€ 19,50	€ 19,25

- (a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte
- (b) Preço aplicável aos Bilhetes Postais
- (1) Regime Especial: Guiné-Bissau, S. Tomé e Príncipe e Timor Leste

### Pré-Pagos Correio Normal Internacional (blocos de 5 unidades)

Formatos	Europa	Resto do Mundo	
Formato DL e DP (até 20g)	€ 3,60	€ 4,00	
Formato C5 (até 100g)	€ 7,00	€ 10,00	

<sup>·</sup> Preço de referência considerado. Europa excepto Espanha

#### SERVIÇO INTERNACIONAL

#### OCASIONAL

#### Correio Azul

Escalões de peso	Europa	Resto do Mundo
[Até 20g] (a)	€ 2,35	€ 2,35
[20g-50g] (a)	€ 3,10	€ 3,10
[50g-100g]	€ 3,60	€ 3,60
[100g-250g]	€ 4,70	€ 4,70
[250g-500g]	€ 6,60	€ 9,00
[500g-1Kg]	€ 9.50	€ 16,50
[1Kg-2Kg]	€ 15,40	€ 24.20

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Pré-Pagos Correio Azul Internacional

Formatos	Preços
Formato DL e DP (até 20g)	€ 2,35
Formato C5 (até 100g)	€ 3,60
Formato C4 (atá 250g)	€ 4,70

- Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)
- No caso de envios de Pré-Pagos Correio Azul Internacional (sobrescritos pré-franquiados) com registo acresce o preço de € 1,85.

#### Correio Azul Prime

Escalões de peso	Ештора	Resto do Mundo
[Até 100g]	€ 4,60	€ 4,60
[100g-250g]	€ 6,10	€ 6,10
[250g-500g]	€ 7,50	€ 9,90
[500g-1Kg]	€ 10,50	€ 17,50
[1Kg-2Kg]	€ 16,50	€ 25,30

Pré-Pagos Correio Azul Prime

Formatos	Preços
Formato C5 (até 100g)	€ 4,60
Formato C4 (até 250g)	€ 6,10

- Aplicação de descontos em função de quantidades de compra (vertabela de descontos)

### CONTRATUAL

#### Correio Azul

Escatões de peso	Ешгора	Resto do Mundo
[Até 20g] (a)	€ 2,20	€ 2,20
(20g-50g) (a)	€ 2,90	€ 2,90
[50g-100g]	€ 3.25	€ 3,25
[100g-250g]	€ 4,40	€ 4,40
[250g-500g]	€ 5,70	€ 8,20
[500g-1Kg]	€ 8,60	€ 15,50
[1Kg-2Kg]	€ 14,40	€ 23,50

(a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

Pré-Pagos Correio Azul Internacional

Formatos	Preços
Formato DL e DP (até 20g)	€ 2,35
Formato C5 (até 100g)	€ 3,60
Formato C4 (até 250g)	€ 4,70

- · Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)
- No caso de envios de Pré-Pagos Correio Azul Internacional (sobrescritos pré-franquiados) com registo acresce o preço de € 1,85.

#### Correio Azul Prime

Escalões de peso	Europa	Resto do Mundo
[Até 100g]	€ 4,40	€ 4,40
[100g-250g]	€ 5,90	€ 5,90
[250g-500g]	€ 7,20	€ 9,70
[500g-1Kg]	€ 10,00	€ 16,75
[1Kg-2Kg]	€ 15,50	€ 24,50

Pré-Pagos Correio Azul Prime

Formatos Preços		
Formato C5 (até 100g)	€ 4,60	
Formato C4 (até 250g)	€ 6,10	

Aplicação de descontos em função de quantidades de compra (vertabela de descontos)

SERVIÇO INTERNACIONAL

OCASIONAL

Correio Registado

Registo em Mão

Escalões de peso	Europa	Resto do Mundo
[Até 20g]	€ 3,20	€ 3,30
[20g-50g]	€ 3,60	€ 3,90
[50g-100g]	€ 3,90	€ 4,30
[100g-250g]	€ 5,00	€ 5,80
[250g-500g]	€ 6,50	€ 9,10
[500g-1Kg]	€ 9,60	€ 16,60
[1Kg-2Kg]	€ 15,50	€ 24,30

Registo Pessoal (a)

Escalões de peso	Europa	Resto do Mundo
[Até 20g]	€ 4,25	€ 4,40
[20g-50g]	€ 4,65	€ 5,00
[50g-100g]	€ 5,00	€ 5,40
[100g-250g]	€ 6,10	€ 6,90
[250g-500g]	€ 7,50	€ 10,10
[500g-1Kg]	€ 10,50	€ 17,50
[1Kg·2Kg]	€ 16,40	€ 25,20

<sup>(</sup>a) A este preço acresce o Aviso de Receção

Pré-Pagos Registo em Mão Internacional

Formatos	Europa	Resto do Mundo
Formato DL (até 20g)	€ 3,20	€ 3,30
Formato C5 (até 100g)	€ 3,90	€ 4,30

#### Correio Económico - Regime Especial (1)

Escalões de peso	Preços
[Até 20g] (a)	€ 0,45
[20g-50g] (a)	€ 0,60
[50g-100g]	€ 0,75
[100g-250g]	€ 1,40
[250g-500g]	€ 1,40
[500g-1Kg]	€ 3,25
[1 Kg-2 Kg]	€ 3,25

<sup>(1)</sup> Regime Especial: Guiné-Bissau e S. Tomé e Príncipe

#### CONTRATUAL

#### Correio Registado

Registo em Mão

Escalões de peso	Europa	Resto do Mundo
[Até 20g]	€ 2,95	€ 3,05
[20g-50g]	€ 3,35	€ 3,70
[50g-100g]	€ 3,60	€ 4,10
[100g-250g]	€ 4,60	€ 5,50
[250g-500g]	€ 6,20	€ 8,90
[500g-1Kg]	€ 9,10	€ 15,80
[1Kg-2Kg]	€ 14,50	€ 23,60

Registo Pessoal (a)

Escalões de peso	Europa	Resto do Mundo
[Até 20g]	€ 4,00	€ 4,15
[20g-50g]	€ 4,40	€ 4,80
[50g-100g]	€ 4,70	€ 5,20
[100g-250g]	€ 5,90	€ 6,60
[250g-500g]	€ 7,20	€ 9,90
[500g-1Kg]	€ 10,00	€ 16,70
[1Kg-2Kg]	€ 15.40	€ 24,50

<sup>(</sup>a) A este preço acresce o Aviso de Receção

Pré-Pagos Registo em Mão Internacional

Formatos	Europa	Resto do Mundo
Formato DL (até 20g)	€ 3,20	€ 3,30
Formato C5 (até 100g)	€ 3,90	€ 4,30

Correio Económico - Regime Especial (1)

Escalões de peso	Preços
[Até 20g] (a)	€ 0,45
[20g-50g] (a)	€ 0,60
[50g-100g]	€ 0,75
[100g-250g]	€ 1,40
[250g-500g]	€ 1,40
[500g-1Kg]	€ 3,25
[1Kg-2Kg]	€ 3,25

<sup>(1)</sup> Regime Especial: Guiné-Bissau e S. Tomé e Príncipe

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

<sup>(</sup>a) Aos objetos não normalizados destes escalões aplica-se o preço do escalão seguinte

PREÇOS 2015 SERVIÇO INTERNACIONAL OCASIONAL

#### Pré-Pagos Correio Verde Internacional

	Formatos	Preços
Envelopes	Formato S (162x229 mm)	€ 2,00
	Formato S (115x215 mm)	€ 4,20
Saquetas almofadadas	Formato M (175x265 mm)	€ 11,00
aimoraoadas	Formato L (235x340 mm)	€ 18,00

 Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

No caso de envios de Pré-Pagos Correio Verde Internacional (sobrescritos pré-franquiados) com registo acresce o preço de € 1,85.

#### VALOR DECLARADO / SEGURO EXTRA

Escalões	Preços
Até € 500	€ 2,80
Mais de € 500 a € 1 000	€ 5,60
Mais de € 1 000 a € 2 500	€ 14,10
Mais de € 2 500 a € 5 000	€ 28,00

#### Outros produtos

## Blocos de selos auto-adesivos (até 20g)

Designação	Preços
Bloco de 50 selos Correio Normal - preço base Europa	€ 36,00

### Folhas de selos auto-adesivos (até 20g)

Designação	Preços
folha de 10 selos Correio Normal - preço	€ 7.20
base Europa	€ 7,20

### CONTRATUAL

Pré-Pagos Correio Verde Internacional

	Formatos	Preços
Envelopes	Formato S (162x229 mm)	€ 2,00
	Formato S (115x215 mm)	€ 4,20
Saquetas almofadadas	Formato M (175x265 mm)	€ 11,00
almoradadas	Formato L (235x340 mm)	€ 18,00

Aplicação de descontos em função de quantidades de compra (ver tabela de descontos)

#### **VALOR DECLARADO / SEGURO EXTRA**

Escalões	Preços
Atê € 500	€ 2,80
Mais de € 500 a € 1 000	€ 5,60
Mais de € 1 000 a € 2 500	€ 14,10
Mals de € 2 500 a € 5 000	€ 28,00

No caso de envios de Pré-Pagos Correio Verde Internacional (sobrescritos préfranquiados) com registo acresce o preço de € 1,85.

## Correio Internacional

Para efeitos da aplicação das zonas de taxação de correspodencias são considerados como pertencentes à Europa os seguintes países:

Albânia Alemanha Áustria Bélgica Bielorússia

Bósnia e Herzegóvina

Bulgária

República Checa

Chipre
Croácia
Dinamarca
Espanha
Eslováquia
Eslovénia
Espanha
Estónia

Federação Russa

Finlândia
França
Grécia
Hungria
Irlanda
Islândia
Itália
Kososvo
Letónia
Lituânia
Luxemburgo

Macedônia Malta Moldávia
Montenegro
Noruega
Países Baixos
Polónia
Reino Unido
Roménia
Sérvia
Suécia
Suíça
Turquia
Ucrânia
Andorra
Gibraltar

Liechtenstein

Mónaco

Vaticano

São Marino

**ÂMBITO NACIONAL** 

## REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREIO NORMAL				
Escalões de faturação me	nsal	Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 días B2B	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)	
De 10.000 €	a 49.999,99€	0,3%		
50.000 €	99.999,99 €	0,5%		
100.000€	249.999,99 €	1,0%	0,5%	
250.000 €	499.999,99€	2,0%	1,0%	
500.000 €	1.499.999,99 €	4.0%	2,0%	
igual ou superior a 1.500.000 €		5,0%	2,5%	

CORREIO AZUL				
Escaiões de faturação mensal		Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias B2B	Taxa de desconto Pagamento a Crédito s/ Dêbito Direto (1)	
De 750 €	a 1.999,99€	4,0%	2,0%	
2.000 €	9.999,99 €	6,0%	3,0%	
10.000 €	49.999,99 €	8,0%	4.0%	
50.000 €	99.999,99 €	10,0%	5,0%	
100.000€	199.999,99 €	12,0%	6,0%	
igual ou superior a 200,000 €		15,0%	7,5%	

## Condições de aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. A atribuição dos descontos é condicionada ao cumprimento cumulativo das seguintes condições:
  - a) Entregas acima de 250 000 objetos deverão ser programadas e entregues num dos Balcões de Correio Empresarial Lisboa (Cabo Ruívo); Porto (Maia) ou Coimbra (Taveiro);
  - b) Pré-tratamento de objetos postais:
  - b1) As remessas acima de 50.000 objetos de correio normal nacional devem ser agregadas por região de encaminhamento
    - b2) ordenação por CP4;
    - b3) faceamento;
    - b4) separação/identificação dos objetos por escalão de peso e formato;
  - b5) As remessas de correio normal em quantidade devem ser entregues/identificadas por zona de taxação, cada uma delas respeitando as condições de prê-tratamento b2) a b4);
  - c) Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

### **ÂMBITO NACIONAL**

REGIME\_CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

Descontos adicionais de Jeitura automática (aplicáveis a correio entregue em Balcões de Correio Empresarial e a RSF)

	Sem CBC *	Com CBC *	
№ de objetos mensals	Taxa de leitura automática do endereço alfa numérico >= 75%	Taxa de leitura automática de CBC* com informação completa >= 85%	
De 200 000 até 2 500 000	3,0%	4,0%	
Superior a 2 500 000	5.0%	6,5%	

<sup>\*</sup> CBC - Código de barras de cliente com informação completa (informação full) de acordo com o Manual de Endereçamento CTT

Condições de aplicação do desconto adicional

Para a aplicação do desconto adicional de CBC as expedições têm de ser entregues segregadas das restantes expedições de correio.

#### **ÂMBITO NACIONAL**

### REGIME CONTRATUAL - Máquina de franquiar

#### Máquina de franquiar digital

Escalões (valor de consumo mensal por máquina)	Tx. de Desconto
De € 500 a € 9 999,99	3,25%
De € 10 000 a € 49 999,99	3,75%
Mais de € 50 000	4,25%

Descontos a aplicar por consumo total de máquina de franquiar, que incide sobre todos os produtos franquiados neste tipo de máquina com exceção do Correio Registado que está sujeito a tabela de descontos específica. Os produtos admissíveis nesta forma de franquia no âmbito Nacional são: Correio Normal, Correio Azul, Livros e Direct Mail.

### Máquina de franquiar analógica

Euro (fracções de € 100)	Tx. de Desconto
De € 500 a € 9 900	1,0%
De € 10 000 a € 49 900	1,5%
Mais de € 50 000	2,0%

Descontos a aplicar por carregamento de máquina de franquiar, que incide sobre todos os produtos franquiados neste tipo de máquina. No âmbito Nacional enquadram-se os seguintes produtos: Correio Normal, Correio Azul, Correio Registado, e aínda envios de Livros até 2 Kg.

#### **ÂMBITO NACIONAL**

## REGIME\_CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREIO REGISTADO					
Escalões de faturação mensa		Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias 828	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)		
Oe 5.500 €	a 54.999,99€	0,50%			
55.000 €	219.999,99€	1,00%			
220.000 €	659.999,99€	1,25%	0,65%		
660.000 €	1.649.999,99€	1,50%	0.75%		
1,650.000 €	4.399.999,99 €	2,00%	1,00%		
igual ou superior a 4.400.000 €		2,50%	1,25%		

Desconto adicional de produção própria de código de barras Track&Trace: 0,25%

## Condições de Aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. A atribuição dos descontos é condicionada ao cumprimento cumulativo das seguintes condições:
  - a) Pré-tratamento da correspondência (faceamento, ordenação por código postal (CP4) e separação/identificação dos objetos por escalão de peso e formato)
  - b) Apresentação de:
    - · objetos com código de barras pré-afixado
    - guia de entrega de correio registado preenchida
  - c) Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

### REGIME CONTRATUAL - Máquina de franquiar

## Máquina de franquiar digital

CORREIO REGISTADO				
Escalões (valor de consumo mensal por máquina)	Tx. de Desconto			
De € 5 500 a € 54 999,99	0,50%			
De € 55 000 a € 219 999,99	1,00%			
De € 220 000 a € 659 999.99	1,25%			
De € 660 000 a € 1 649 999.99	1,50%			
De € 1 650 000 a € 4 399 999,99	2,00%			
Mais de 4 400 000	2,50%			

Desconto adicional por produção própria de código de barras Track &Trace: 0,25%.

Atribuição de descontos condicionada ao cumprimento das seguintes condições:

- a) Pré-tratamento da correspondência (faceamento, ordenação por código postal (CP4)
- e separação/identificação dos objetos por escalão de peso e formato)
- b) Apresentação de:
  - objetos com código de barras pré-afixado
  - guia de entrega preenchida

### **ÂMBITO NACIONAL**

## REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

NOTIFICAÇÕES / CITAÇÕES VIA POSTAL					
Escalões de faturação mensa	ı	Taxa de desconto Prê-ativo, Pronto Pagamento e Crêdito c/ Débito Direto a 45 dias 828	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)		
De 5 500 €	a 54.999,99€	0,50%			
55.000 €	219.999,99€	1,00%			
220.000 €	659.999,99€	1,25%	0.65%		
660.000 €	1.649.999,99 €	1,50%	0,75%		
1.650 000 €	4.399.999,99€	2,00%	1,00%		
igual ou superior a 4.400.000 €		2,50%	1,25%		

Desconto adicional de produção própria de código de barras Track&Trace: 0,25%

### Condições de Aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. A atribuição dos descontos é condicionada ao cumprimento cumulativo das seguintes condições:
  - a) Pré-tratamento da correspondência (faceamento, ordenação por código postal (CP4) e separação/identificação dos objetos por escalão de peso e formato)
  - b) Apresentação de:
    - · objetos com código de barras pré afixado
    - · guia de entrega de correio registado preenchida
  - c) Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

### ÂMBITO NACIONAL

## PRÉ-FRANQUIADOS

(Descontos a atribuir por aquisição/compra)

## PRÉ-PAGOS CORREIO VERDE

Escalões (nº de objetos)	Tx. de Desconto
De 100 a 249	1,5%
De 250 a 499	2,5%
Igual ou superior a 500	5,0%

#### PRÉ-PAGOS CORREIO AZUL

TRETAGOS CONTIGIO TECE		
Escalões (nº de objetos)	Tx. de Desconto	
De 250 a 999	4,0%	
De 1 000 a 4 999	8,5%	
De 5 000 a 9 999	10,0%	
De 10 000 a 24 999	11,5%	
De 25 000 a 49 999	13,0%	
De 50 000 a 99 999	14,0%	
Igual ou superior a 100 000	15,0%	

#### ÂMBITO INTERNACIONAL

# REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREIO NORMAL			
Escalões de faturação m	ensal	Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dlas B2B	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)
De 2.500€	a 3.999,99 €	2,0%	
4.000 €	5.999,99 €	5,0%	2,5%
6.000 €	11.999,99€	7,5%	4,0%
Igual ou superior a 12.000 €		10,0%	5,0%

CORREIO AZUL			
Escalões de faturação mensal		Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias 828	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)
De 20 €	a 74,99 €	2,5%	
75 €	149,99 €	5,0%	2,5%
150 €	249,99 €	7,5%	4,0%
Igual ou superior a 250 €		10,0%	5,0%

CORREIO AZUL PRIME			
Escalões de faturação mensal		Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias B2B	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)
De 50 €	a 249,99€	4.5%	
250 €	749,99€	6,5%	3,5%
750 €	999,99 €	8,0%	4,0%
tgual ou superior a 1.000 €		12,0%	6,0%

### Condições de Aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. A atribuição dos descontos é condicionada ao Pré-tratamento da correspondência (faceamento, separação/identificação dos objetos por escalão de peso, formato e zona de taxação)
- 4. Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

#### **ÂMBITO INTERNACIONAL**

#### REGIME CONTRATUAL - Máquina de franquiar

#### Máquina de franquiar digital

Escalões (valor de consumo mensal por máquina)	Tx. de Desconto
De € 500 a € 9 999,99	3,25%
De € 10 000 a € 49 999,99	3,75%
Igual ou superior a € 50 000	4,25%

Descontos a aplicar por consumo total de máquina de franquiar, que incide sobre todos os produtos franquiados neste tipo de máquina com exceção do Correio Registado que está sujeito a tabela de descontos específica. Os produtos admissíveis nesta forma de franquia no âmbito Internacional são: Correio Normal, Correio Azul, Correio Azul Prime, Livros e Direct Mail Internacional.

#### Máquina de franquiar analógica

Euro (fracções de € 100)	Tx. de Desconto
De € 500 a € 9 900	1,0%
De € 10 000 a € 49 900	1,5%
Igual ou superior a € 50 000	2.0%

Descontos a aplicar por carregamento de máquina de franquiar, que incide sobre todos os produtos franquiados neste tipo de máquina. No âmbito Internacional enquadram-se os seguintes produtos: Correio Normal, Correio Azul, Correio Registado e Livros até 2 Kg.

#### **ĀMBITO INTERNACIONAL**

### REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

CORREIO REGISTADO			
Escalões de faturação mensal		Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias 828	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)
De 1.000 €	a 3.999,99 €	0,50%	
4.000 €	13.999,99 €	0,75%	0,40%
14.000 €	27.999,99 €	1,00%	0,50%
28.000 €	79.999,99 €	1,25%	0,65%
Igual ou superior a 80.000 €		1,50%	0,75%

Desconto adicional de produção própria de código de barras Track&Trace: 0,25%

### Condições de aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. A atribuição dos descontos é condicionada ao cumprimento cumulativo das seguintes condições:
  - a) Pré-tratamento da correspondência (faceamento, separação/identificação dos objetos por escalão de peso, formato e zona de taxação)
  - b) Apresentação de:
    - objetos com código de barras pré-afixado
    - guia de entrega de correio registado preenchida
  - c) Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

#### REGIME CONTRATUAL - Máquina de franquiar

#### Máquina de franquiar digital

CORREIO REGISTADO		
Escalões (valor de consumo mensal por máquina)	Tx. de Desconto	
De €1000 a €3999,99	0,50%	
De € 4 000 a € 13 999,99	0,75%	
De € 14 000 a € 27 999,99	1,00%	
De € 28 000 a € 79 999.99	1,25%	
Igual ou superior a € 80 000	1,50%	

Atribuição de descontos condicionada ao cumprimento das seguintes condições:

- a) Pré-tratamento da correspondência (divisão do correio por países)
- b) Apresentação de:
  - objetos com código de barras pré-afixado
  - guia de entrega preenchida

#### ÂMBITO INTERNACIONAL

### PRÉ-FRANQUIADOS

(Descontos a atribuir por aquisição/compra)

#### PRÉ-PAGOS CORREIO VERDE

Escalões (nº de objetos)	Tx. de Desconto
De 100 a 249	1,5%
De 250 a 499	2,5%
Igual ou superior a 500	5,0%

#### PRÉ-PAGOS CORREIO AZUL

Escalões (nº de objetos)	Tx. de desconto	
De 10 a 25	5,0%	
Igual ou superior a 26	15,0%	

#### PRÉ-PAGOS CORREIO AZUL PRIME

PRE-PAGOS CORREIO AZUL PRIME	
Escalões (nº de objetos)	Tx. de desconto
De 1D a 24	2,5%
De 25 a 49	6,5%
De 50 a 99	8,D%
Igual ou superior a 100	12,D%

# SERVIÇO NACIONAL

# JORNAIS, PUBLICAÇÕES PERIÓDICAS E LIVROS (a)

# Preçário Bonificado

Escalões de Peso	Preços em 01.06.2015	
Até 100 g	€ 0,217/obj. + € 0,820/Kg	
Mais de 100 g até 250 g	€ 0,140/obj. + € 1,572/Kg	
Mais de 250 g até 500 g	€ 0,102/obj. + € 1,973/Kg	
Mais de 500 g até 2.000 g	€ 1,110/obj. + € 0,459/Kg	

(a) - Preços aplicáveis aos Livros, Jornais e Publicações Periódicas beneficiários do Incentivo à Leitura ou enquadradas no acordo estabelecido com as Associações de Imprensa, em conformidade com a Norma 40.

Por solicitação dos editores, e mediante análise casuística e existência de capacidade operacional, os envios poderão ser efetuados através da linha operacional de correio azul, devendo, os respetivos invólucros apresentar a impressão da etiqueta identificadora do correio azul. Para os envios efetuados nestas condições, o valor do porte é acrescido de 10%, no caso de publicações diárias e semanais, e acrescido de 20%, no caso de publicações com periodicidade superior.

No caso dos envios de livros com registo acresce ao valor do porte o preço de  $\in$  1,60.

# SERVIÇO NACIONAL

# CORREIO EDITORIAL (a) (b)

# Publicações Periódicas e Não Periódicas

Escalões de Peso	Preços
[Até 20g]	€ 0,27
[20g-50g]	€ 0,34
[50g-100g]	€0,37
[100g-120g]	€ 0,49
[120g-140g]	€0,53
[140g-160g]	€ 0,55
[160g-180g]	€ 0,64
[180g-200g]	€0,71
[200g-250g]	€ 0,85
[250g-300g]	€ 1,00
[300g-350g]	€1,10
[350g-400g]	€ 1,17
[400g-450g]	€ 1,22
[450g-500g]	€ 1,28
[500g-750g]	€ 1,88
[750g-1000g]	€ 2,12
[1000g-1500g]	€ 2,35
[1500g-2000g]	€ 2,80

<sup>(</sup>a) Preços aplicáveis a todas as publicações de natureza não publicitária que não reunam condições para beneficiarem do preçário bonificado

<sup>(</sup>b) Preços aplicáveis às expedições dentro de cada região (Continente e Regiões Autónomas) e às expedições CAM (Continente, Açores e Madeira).

# SERVIÇO INTERNACIONAL

### JORNAIS, PUBLICAÇÕES PERIÓDICAS, LIVROS E CORREIO EDITORIAL INTERNACIONAL

### NORMAL

Escalões de peso	Preços			
Europa				
Até 20 g	€ 0,520/obj. + € 0,000/Kg			
Mais de 20 g até 100 g	€ 1,066/obj. + € 0,618/Kg			
Mais de 100 g até 250 g	€ 0,933/obj. + € 5,509/Kg			
Mais de 250 g até 500 g	€ 1,820/obj. + € 3,582/Kg			
Mais de 500 g até 2.000 g	€ 3,767/obj. + € 2,734/Kg			
Resto do Mundo				
Até 20 g	€ 0,653/obj. + € 0,000/Kg			
Mais de 20 g até 100 g	€ 1,420/obj. + € 1,338/Kg			
Mais de 100 g até 250 g	€ 1,784/obj. + € 7,492/Kg			
Mais de 250 g até 500 g	€ 3,669/obj. + € 5,704/Kg			
Mais de 500 g até 2.000 g	€ 4,493/obj. + € 8,098/Kg			
Regime Especial (1)				
Até 20 g	€ 0,428/obj. + € 0,000/Kg			
Mais de 20 g até 100 g	€ 0,794/obj. + € 1,742/Kg			
Mais de 100 g até 250 g	€ 1,250/obj. + € 5,241/Kg			
Mais de 250 g até 500 g	€ 2,571/obj. + € 3,992/Kg			
Mais de 500 g até 2.000 g	€ 2,891/obj. + € 5,977/Kg			

<sup>(1)</sup> Regime Especial: Guiné-Bissau, S. Tomé e Príncipe e Timor-Leste

No caso dos envios de livros com registo acresce ao valor do porte o preço de  $\leqslant$  1,85.

# SERVIÇO INTERNACIONAL

# JORNAIS, PUBLICAÇÕES PERIÓDICAS, LIVROS E CORREIO EDITORIAL INTERNACIONAL

# ECONÓMICO

Escalões de peso	Preços		
Europa			
Até 20 g	€ 0,418/obj. + € 0,000/Kg		
Mais de 20 g até 100 g	€ 0,720/obj. + € 0,417/Kg		
Mais de 100 g até 250 g	€ 0,630/obj. + € 3,718/Kg		
Mais de 250 g até 500 g	€ 1,228/obj. + € 2,418/Kg		
Mais de 500 g até 2.000 g	€ 2,543/obj. + € 1,845/Kg		
Resto do Mundo			
Até 20 g	€ 0,424/obj. + € 0,000/Kg		
Mais de 20 g até 100 g	€ 0,781/obj. + € 0,736/Kg		
Mais de 100 g até 250 g	€ 0,981/obj. + € 4,120/Kg		
Mais de 250 g até 500 g	€ 2,018/obj. + € 3,137/Kg		
Mais de 500 g até 2.000 g	€ 2,471/obj. + € 4,454/Kg		
Regime Especial (1)			
Até 100 g	€ 0,168/obj. + € 0,635/Kg		
Mais de 100 g até 250 g	€ 0,109/obj. + € 1,217/Kg		
Mais de 250 g até 500 g	€ 0,080/obj. + € 1,528/Kg		
Mais de 500 g até 2.000 g	€ 0,860/obj. + € 0,355/Kg		

<sup>(1)</sup> Regime Especial: Guiné-Bissau, S. Tomé e Príncipe e Timor-Leste

No caso dos envios de livros com registo acresce ao valor do porte o preço de € 1,85

### Correio Editorial Internacional

# REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

Escalões de faturação mensal	Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 dias B2B	Taxa de desconto Pagamento a Crédito s/ Débito Direto
De €1000 a €3500	7,5%	3,5%
De € 3 501 a € 5 500	10,0%	5,0%
De €5 501 a €7 500	12,5%	6,5%
De € 7 501 a € 10 <b>000</b>	15,0%	7,5%
Mais de € 10 000	17,5%	8,5%

# Condições de aplicação da tabela de descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. No caso dos envios credenciados (envios beneficiários de Incentivo à Leitura), o desconto é aplicado em função do valor faturado mensalmente por entidade pagadora.
- 3. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 4. A atribuição dos descontos é condicionada ao cumprimento cumulativo das seguintes condições:
  - a) Pré-tratamento dos envios (faceamento, ordenação por código postal (CP4) e separação/identificação dos objetos por escalão de peso e formato);
  - b) Conformidade da informação inscrita na guia multiprodutos com o correio efetivamente entregue.

Preços 2015

# **Encomenda Normal Nacional**

Via Superfície

recu Array areas	ZONAS				
ESCALÕES DE PESO	T1	T2	CAM		
Até 2Kg	€ 4,70	€ 5,45	€ 6,90		
2Kg a 5Kg	€5,70	€ 6,80	€ 9,15		
5Kg a 1 <b>0</b> Kg	€ 8,60	€ 9,90	€16,00		

T1, T2 - em função do código postal de origem e de destino CAM - Continente, Açores e Madeira

Via Aérea

	PERCURSO						
ESCALÕES DE PESO	A/C	M/C	A/M/A	A/A	M/M		
Até 2Kg	€ 7,60	€ 6,95	€ 7,00	€ 5,80	€ 5,40		
2Kg a 3Kg	€ 10,30	€ 9,20	€ 9,70	€ 7,00	€ 6,80		
3Kg a 4Kg	€ 12,30	€ 10,00	€ 11,45	€ 7,60	€7,55		
4Kg a 5Kg	€ 13,95	€ 11,35	€ 13,95	€ 8,10	€ 8,05		
5Kg a 6Kg	€ 17,20	€ 15,05	€ 16,75	€ 10,00	€ 9,90		
6Kg a 7Kg	€ 19,25	€ 16,20	€ 18,85	€ 10,50	€ 10,45		
7Kg a 8Kg	€ 21,40	€ 17,85	€ 20,80	€ 11,25	€ 11,00		
8Kg a 9Kg	€ 22,65	€ 18,95	€ 23,25	€ 12,60	€ 11,60		
9Kg a 10Kg	€ 24,85	€ 19,45	€ 24,00	€ 13,25	€ 12,30		

C - Continente

A - Açores M - Madeira

### Encomenda Normal Nacional

**ZONAS** 

Código Postal	1	2	3	4	5	6	7	8	9 (A)	9 (A')	9 (M)	9(M')
1	T1	T1	T1	T1	T2	T2	T2	T2	CAM	CAM	CAM	CAM
2	T1	T1	T1	T1	T2	T1	T1	T2	CAM	CAM	CAM	CAM
3	T1	T1	T1	T1	T1	T1	T2	T2	CAM	CAM	CAM	CAM
4	T1	T1	T1	T1	T1	T2	T2	T2	CAM	CAM	CAM	CAM
5	T2	T2	T1	T1	T1	T1	T2	T2	CAM	CAM	CAM	CAM
6	T2	T1	T1	T2	T1	T1	T1	T2	CAM	CAM	CAM	CAM
7	T2	T1	T2	<b>T</b> 2	T2	T1	T1	T1	CAM	CAM	CAM	CAM
		T2	T2	T2	T2	T2	T1	T1	CAM	CAM	CAM	CAM
8 9 (A)	T2 CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	T1	T2	CAM	CAM
9 (A')	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	T2	T1	CAM	CAM
9 (M)	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	T1	T2
9 (M')	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	CAM	T2	T1

A e A' - duas quaiquer ilhas dos Açores M e M' - duas quaiquer ilhas da Madeira

Encomenda Internacional

Preços 2015

		ZONAS		
ESCALÕES DE PESO	1	2	3	4
Até 1Kg	€ 23,65	€ 27,80	€33,30	€ 40,55
De 1Kg a 2Kg	€ 26,25	€ 31,45	€ 41,35	€ 55,65
De 2Kg a 3Kg	€ 29,10	€35,35	€ 49,40	€ 70,45
De 3Kg a 4Kg	€ 30,25	€ 37,75	€ 57,45	€ 85,55
De 4Kg a 5Kg	€ 33,00	€ 41,25	€ 65,50	€ 100,35
De 5Kg a 6Kg	€ 36,90	€ 46,80	€ 73,60	€ 115,45
De <b>6</b> Kg a 7Kg	€ 38,00	€ 49,00	€ 81,65	€ 130,25
De 7Kg a 8Kg	€ 40,50	€ 52,50	€89,70	€ 145,10
De 8Kg a 9Kg	€ 43,00	€ 56,25	€ 97,25	€ 159,90
De 9Kg a 10Kg	€ 45,50	€ 59,75	€ 107,10	€ 174,70

### Encomenda Internacional 2015 - Zonas

Espanha	Itália	Suiça
	Liechtenstein	Vaticano
	_	
Fslovénia	Letónia	Suécia
		Turquia
		Ucrānia
_	-	
	Roménia	
	São Tomé e Principe	
	·	
Costa do Marfim	Irão	Ruanda
		5. Christophe e Nevis
		5. Pierre e Miguelon
		5. Vicent e Grenadines
	•	Saint Martin
* **		Santa Helena
		Santa Lúcia
		Senegal
		Serra Leoa
		Síria
		Somália
•	-	Suazilāndia
		Sudão
		Sudão do Sul
		Suriname
	Mauricias	Tanzânia
		Timor-Leste
Gāmbia	México	Togo
Geórgia	Montserrat	Trindade e Tobago
Ghana	Namíbia	Tristão da Cunha
Grenada	Nicarágua	Tunisia
		Turcas e Caicos, Ilhas
		Uganda Uruguai
		Venuzuela
		Virgens, Ilhas
		Zâmbia
Guine Equatorial	Qatar	Zimbabwe
Haiti	Quénia	
Honduras	Reunião e Mayotte	
Filipinas	Nepal	Sri Lanka
Hong Kong	Nova Caledónia	Tailândia
India	Nova Zelāndia	Taiwan
Indonésia	Papua Nova-Guiné	Tajiquistão
Japão	Paquistão	Tonga
Kiribati	Pitcairn, Ilhas	Turkmenistão
Laos	Polinésia Francesa	Tuvalu
Macau	Quirguistão	Uzbequistão
Malásia	Salomão, Ilhas	Vanuatu
	and the state of t	Manager -
Maldivas	Samoa Americana	Vietnam
Maldívas Mongólia	Samoa Americana Samoa Ocidental Seychelles	Vietnam Wallis e Futuna Yémen
	Geórgia Ghana Granada Granada Granelàndia Guadalupe Guatemala Guiana Guiana Guiana Francesa Guiné Guiné Equatorial Haiti Honduras  Filipinas Hong Kong İndia Indonésia Japào Kiribati Laos Macau	França Gibraltar Holanda  Eslovénia Estónia Lituánia Finlandia Grá-Bretanha Grécia Guiné Bissau Hungria Ilhas Farcé Ildanda  Kosovo  Costa do Marfim Costa Rica Curaçao Djibuti Dominica Dominicana (Rep.) Esjoto El Salvador Emirados Árabes Unidos Equador Emirados Árabes Unidos Equador Entreia I stados Unidos América Friópia I stados Unidos I stados Unidos I stados I stado

### ÂMBITO INTERNACIONAL

# REGIME CONTRATUAL - Serviços postais a crédito, pré-ativo e pronto pagamento

### Encomenda Internacional

Escalões (faturação mensal)	Taxa de desconto Pré-ativo, Pronto Pagamento e Crédito c/ Débito Direto a 45 días B2B	Taxa de desconto Pagamento a Crédito s/ Débito Direto (1)
De € 250 a € 499,99	5,0%	
De € 500 a € 1 499,99	7,5%	4,0%
De € 1 500 a € 2 999,99	10,0%	5,0%
De € 3 000 a € 4 9 <b>9</b> 9,99	12,0%	6,0%
De € 5 000 a € 14 999,99	14,0%	7,0%
lgual ou superior a € 15 000	15,0%	7,5%

# Condições de aplicação das Tabelas de Descontos

- 1. A taxa de desconto correspondente a um determinado escalão de faturação é aplicável à totalidade dos envios.
- 2. A aplicação de descontos está condicionada à inexistência de faturas vencidas e não pagas.
- 3. Conformidade da informação inscrita na guia multiprodutos com as encomendas efetivamente entregues.